```
IN THE DISTRICT COURT OF CLEVELAND COUNTY, MISSOURI
                      STATE OF OKLAHOMA
 2.
    THE STATE OF OKLAHOMA, ex rel., )
    W. A. DREW EDMONDSON, in his
    capacity as ATTORNEY GENERAL
    OF THE STATE OF OKLAHOMA,
    et al.,
 5
                      Plaintiffs,
 6
                                     ) No. CJ-96-1499
               VS.
 7
    R. J. REYNOLDS TOBACCO COMPANY, )
    et al.,
9
                      Defendants.
10
              VOLUME I (PAGES 1 TO 120)
          VIDEOTAPED DEPOSITION OF WILLIAM W. SHINN,
11
    produced, sworn, and examined on Tuesday, the 20th
    day of May, 1997, between the hours of 9:40 AM and
12
    1:00 PM of that day, at the offices of Shughart,
    Thomson & Kilroy, Twelve Wyandotte Plaza, 120 West
13
    12th Street, in the City of Kansas City, County of
14
    Jackson, State of Missouri, before:
                 RITA M. LUPERCIO, CCR, RPR
15
        Certified Court Reporter Certificate No. 218
                             of
             JAY E. SUDDRETH & ASSOCIATES, INC.
17
                          Suite 100
                    10104 West 105th Street
              Overland Park, Kansas 66212-5746
18
    a Certified Shorthand Reporter in and for the States
19
    of Kansas and Missouri.
20
    Taken on behalf of the Plaintiffs pursuant to
21
    Subpoena.
22
23
24
25
                                                       2.
1
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           New York, NY 10022
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           1200 Main Street
           Kansas City, MO 64105-2118
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   For Shook, Hardy & Bacon, a professional corporation,
11
    and the Witness William W. Shinn, in his capacity as
    a former partner of Shook, Hardy & Bacon L.L.P.:
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           WILLIAMS & CONNOLLY
           725 Twelfth Street, N.W.
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           Washington, DC 20005
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           Twelve Wyandotte Plaza
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    partnership:
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           BY: MR. WILLIAM J. SNIPES
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                                                       5
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                   APPEARANCES (Continued)
   For Chadbourne & Parke, a limited liability
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           Suite 1700
           Oklahoma City, OK 73102
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 7
    For British American Tobacco Company, Ltd.:
 8
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 9
            425 Lexington Avenue
            New York, NY 10017-3954
10
            202-455-3051
            BY: MR. GERALD E. HAWXHURST
11
     Also Present:
12
            Ms. Sandra Burley, Paralegal
13
            Mr. John Cline, Videographer
14
                            INDEX:
    WITNESS:
15
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     WILLIAM W. SHINN, VOL. I
16
         Examination by Ms. Nial
                                                   13
         Signature:
                                                   119
         Certificate:
                                                   120
18
19
                          EXHIBITS:
     SHINN
20
     EXHIBIT # DESCRIPTION
                                           MRKD IDFD
21
     1
               Order Granting In Part And
                                           21
               Denying In Part Motions Of
22
               Certain Defendants For
               Protective Order And Order
23
               Extending Times For
               Responses To Discovery
24
               Requests And Pending
               Motions, filed 3-5-97
25
        2
               Judge Sarokin Opinion
                                           114
                                                  114
               filed 2-6-92
                                                       6
 1
                                                  9:40 AM
                      MR. MEYER: I'm Hank Meyer with the
 3
    State of Oklahoma.
 4
                 Mr. Ward, if I can go over some matters
 5
    prior to the commencement of this deposition.
                      MR. WARD: Yes, please.
                      MR. MEYER: There is a lawsuit
 7
    filed in the State of Oklahoma, CJ96-1499L in
 8
 9
    Cleveland County District Court, styled the State of
10
    Oklahoma versus R. J. Reynolds Company, et al, in
11
    which Shook Hardy & Bacon has been sued.
12
                Mr. Shinn is a former partner of Shook
13
    Hardy & Bacon; and, that, in January of 1997, notices
14
    were given to Mr. Shinn. And, subsequent to that
15
    time, a subpoena was served on Mr. Shinn. And that
16
     subpoena was issued here; and that it's my
17
     understanding that, at this time, that is what --
18
    that was issued and served upon Mr. Shinn around
19
     January 27, 1997 here in Kansas City, Missouri;
20
                That there were arguments made in the
21
    District Court of Cleveland County on February 10 of
     1997, and February 14 of 1997; and that the Cleveland
22
23
    County District Court had issued an order allowing
     the depositions of two people who had worked with
24
25
    Shook Hardy & Bacon, one being Mr. Shinn, a former
    partner, and another one being Mr. McLarney, who is
    presently a partner there.
```

Prior to that time, you had filed a 4 protective order, in behalf of Mr. Shinn, here in Kansas City, Missouri. And that, pursuant to the 5 order of that Court, the Court had waited on two things: One, for the parties to work out an agreed 7 8 schedule; and, secondly, for the Court and the State 9 of Oklahoma to make a ruling on these matters, which 10 that Court did on March 5 of 1997, in an order 11 granting, in part, and denying, in part, motions of 12 certain defendants for protective order, and order 13 extending times for responses to discovery and 14 request and pending motions; 15 And that Mr. Shinn is appearing here 16 today under that subpoena; and that this is a 17 jurisdictional deposition; that pursuant to 18 discussions that I've had with you, sir, that 19 Mr. Shinn will only -- will break up his deposition 20 into three days, today being May 20th, 1997, from approximately 9:30 o'clock AM till 1 o'clock PM 22 today; that, tomorrow, May 21, 1997, from 1:30 23 o'clock PM until 5 o'clock PM; and on May 22nd, from 9 o'clock AM till 12:30 o'clock PM. 24 25 And that a further agreement was reached with you, sir, that we could utilize two attorneys 1 during this deposition, with the understanding that, whichever attorney started in behalf of the 4 Plaintiffs, whether he or she quit, she or he could 5 not come back in to play at the end of that. 6 This is a phase one of depositions that 7 we have all decided, Plaintiffs and Defendants, to 8 agree to put objections on the record here, instead 9 of calling the Judge every 15 or 20 minutes, to have matters resolved. And that we've termed this, in our 10 conversations, phase one of the depositions, because 11 we are aware that there will have to be probably 12 13 subsequent rulings made upon different objections 14 that are made. 15 That, under Oklahoma law, that we're 16 aware that it's just not form and substance, but that there will be privilege objections being placed upon the record. And that this is a jurisdictional 18 discovery, our deposition, at this point in time; 19 20 that we had agreed with these dates and these times, 21 in a manner of accommodating both sides. 22 MR. WARD: Mr. Meyer, I think, to 23 the extent that you've made a statement, I agree with 24 it. I don't want to go over it again, but I will 25 make it absolutely clear that Mr. Shinn appears here pursuant to a subpoena issued by the Circuit Court of 2 Jackson County, Missouri in Civil Action No. 97-0417. 3 And that's how he's here today. 4 MR. MEYER: Mr. Ward, we have talked with other attorneys too. I think this is pursuant with counsel here. It is my understanding 6 7 that an objection, which is made -- that we'll 8 introduce all of ourselves for the record, in just a 9 second. If we could start with you, Mr. Ward, and 10 then go to your left, in that manner, that we'll come 11 back to the Plaintiffs, so that every attorney can state who they are, where they're from, their 13 telephone number, and who they represent, you know,

```
14
     for the record; that we can then commence this
15
     deposition;
16
                That, secondly, that it is my
17
     understanding, for the record, that an objection made
    by one attorney will be an objection made for all;
18
19
     and that no attorney is cut off to make an objection
    on the record if he or she is not satisfied with the
20
21
    objection that's been made; and that, at the time you
22
    make the deposition, because the number of parties
23
    here, if you would please state your name at the
24
    time.
25
                 We will also point it out to you that,
 1
    Mr. Shinn, if you need a break, sir, during this, if
    you'd let Mr. Ward know or if you'd signify by
    looking at me, then we'll take a break; and hopefully
 3
 4
    that it will be done not during the pending of a
 5
    question, sir.
                      MR. WARD: Yeah, Mr. Meyer, we'll
 7
    certainly do everything that we can to accommodate
 8
     that request.
 9
                Mr. Shinn does have a back problem. So,
10
     from time to time, he may get up and stretch, that
11
     sort of thing. And that's the precipitating factor
12
     on why we're scheduling the deposition as we do.
13
                Is Gerry Hawxhurst here yet?
14
                      MR. HAWXHURST: Yes, I'm here.
15
    Thank you.
16
                      MR. WARD: I wanted to be sure you
17
    got here.
18
                       MR. HAWXHURST: Appreciate it.
19
                      MR. WARD: My name is R. Lawrence
20
    Ward. I'm with the firm of Shughart Thomson &
    Kilroy. We're here in Kansas City, Missouri, where
21
     this deposition is being taken; and I represent
22
23
     William W. Shinn, the witness.
                       MR. SUNDERMEYER: Michael
24
    Sundermeyer, with the firm of Williams & Connolly. I
25
                                                       11
 1
    represent Shook Hardy, and Mr. Shinn in his capacity
    as a former partner of Shook Hardy.
 3
                      MR. SCARBORO: Jim Scarboro from
    the Denver office of Arnold & Porter, representing
 4
 5
    Philip Morris.
 6
                      MR. BERNICK: David Bernick,
 7
    Kirkland & Ellis, for Brown & Williamson.
 8
                      MR. PADMANABHAN: Ram Padmanabhan,
 9
    Kirkland & Ellis, representing Brown & Williamson.
10
                      MR. FORD: I'm Rick Ford from
11
    Crowe & Dunlevy. I represent Brown & Williamson,
     American Tobacco, Batus Holdings, American Brands,
12
13
     and Jacob Medinger & Finnegan.
14
                      MR. SNIPES: Bill Snipes,
15
     Sullivan & Cromwell, I represent Chadbourne & Parke.
16
                      MR. EISSENSTAT: Eric Eissenstat,
17
     Fellers Snider Blankenship Bailey & Tippens,
18
    representing Chadbourne & Parke.
19
                      MR. McDERMOTT: Robert McDermott
20
    from Jones Day Reavis & Pogue, representing R. J.
21
    Reynolds Tobacco Company.
22
                      MR. NEWBOLD: Bill Newbold from
23
    Thompson & Coburn in St. Louis, representing
24
    Lorillard.
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25
                       MR. VOIGTS: Gene Voigts, Shook
                                                       12
 1
    Hardy & Bacon, Kansas City, Missouri, on behalf of
     Shook Hardy.
 3
                      MR. NICHOLSON: Don Nicholson,
 4
    Eagleton & Nicholson, on behalf of The Tobacco
 5
    Institute.
 6
                       MR. HAWXHURST: Gerry Hawxhurst,
 7
    Simpson Thacher & Bartlett, for British American
8
    Tobacco Company Ltd.
9
                       MR. FALKENSTEIN: Eric Falkenstein,
     Debevoise & Plimpton, for CTR, Council for Tobacco
10
11
    Research.
12
                      MR. ELSTON: Michael Elston of
13
     Shughart Thomson & Kilroy, here in Kansas City, on
14
    behalf of Mr. Shinn.
15
                      MR. PENDLETON: E. L. Pendleton on
    behalf of the Plaintiff, State of Oklahoma, Kansas
16
17
    City, Missouri.
18
                       MR. MEYER: I'm Henry Hank Meyer.
     I'm with Pray Walker Jackman Williamson & Marlar,
19
20
     from Oklahoma City, Oklahoma. I represent the State
21
     of Oklahoma.
22
                       MS. MOHANTY: Yasodhara Mohanty,
23
    the State of Oklahoma, the Office of the Attorney
24
    General.
25
                       MR. BAKER: I'm Frederick Baker
                                                       13
    from Ness Motley Loadholt Richardson & Poole, in
 1
 2
    Charleston, South Carolina. We represent the State
 3
    of Oklahoma.
 4
                      MS. BURLEY: I'm Sandra Burley, a
 5
    paralegal with Ness Motley.
 6
                      MS. NIAL: I'm Susan Nial, Ness
 7
    Motley, representing the State of Oklahoma.
 8
                       MR. MEYER: Ms. Nial, for the State
9
    of Oklahoma.
10
                      MS. NIAL: If we're ready to
11
    proceed with the question.
12
                      MR. WARD: I believe we are.
13
                       WILLIAM W. SHINN,
14
    of lawful age, having been first duly sworn to tell
    the truth, the whole truth, and nothing but the
15
16
    truth, testified as follows:
17
    EXAMINATION BY MS. NIAL:
18
            Q. Mr. Shinn, good morning.
19
            A. Good morning.
20
            Q. I informally introduced myself to you
21
    earlier. And we're here to do a deposition, which
22
    I'm sure you're well aware of what depositions are
23
     for, as you are an attorney. But if you would let me
24
     just go over a few things with you so that you and I
25
    are both on the same page while we're going through
 1
    this deposition.
                First of all, I'm not here to harass you
 2
    or embarrass you. I just want to get some
 3
 4
     information. So if we both understand what my goal
 5
    is here today, then maybe you can understand the
 6
    points of my questions.
 7
                 If I speak too quickly or unclearly, let
 8
    me know and I'll try to speak up or slow down. If
    you don't understand a question that I've asked you,
```

please let me know, because, otherwise, I will assume 11 that you've understood my question and that you're 12 trying to be responsive. 13 I recognize that you do have a back problem, so I will try to note when you need a break 15 and we'll try, within the context of what we talked about, let you get up and walk around, so that you're 16 17 as comfortable as possible. We recognize your 18 medical problem. 19 And as to the breaks, as we've said, if 20 we can hold them till the questions are answered, 21 that will be very helpful. 22 I wonder if you could give your full name for the record, please, Mr. Shinn. 23 24 A. Yes. My full name is William Wayne 25 Shinn. 15 1 Q. And your current address, please. A. [DELETED] 3 4 Q. Do you have a business address, 5 Mr. Shinn? A. Not now. 7 Q. Are you taking any medication for your 8 back today, that might interfere with your ability to 9 do this deposition? A. Probably not. I discovered an abscessed 10 tooth over the weekend, and so I am taking an 11 antibiotic. I don't think it's going to interfere. 12 Unfortunately, while he was looking at the abscess, 14 he noticed I had a cap loose, or something, on 15 another tooth. So yesterday was a lovely day. 16 Q. Well, we'll try to make this day a little less uncomfortable than your visit to the dentist 17 18 yesterday. 19 I wonder if we can have your home phone 20 number for the record, please, Mr. Shinn. 21 A. Area code is [DELETED] 22 Q. And I assume you have no work number. 23 A. No. I am glad to give you Shook Hardy's number because, usually, somebody would forward 25 messages on. But the home number is, I would think, preferable, if you need to talk to me. Otherwise, the firm number is same area code, 474-6550. 3 Q. Thank you. And your Social Security 4 number, please. 5 A. [DELETED] I think. 6 [DELETED] Got it. 7 Q. Got it. And your birth date please, sir. A. Is April 21, 1928. 8 9 Q. And are you married, Mr. Shinn? 10 A. Yes. 11 Q. Can we have your wife's name please. 12 A. Yes. Jeanne. 13 Q. And do you have any children? A. Four children. 14 Q. And their ages? 15 A. Well, they range downward with our son, 16 17 about 40; and our eldest daughter around 38; and the 18 next daughter, 36 or 37; and the next daughter would be 34, 35. I see them regularly, but I've never been too good on remembering exactly how old they are.

```
Q. Any grandchildren, sir?
22
            A. Yes.
23
            Q. How many?
24
            A. 10.
25
            Q. Whoa. Congratulations.
                                                      17
            A. They're lovely.
1
            Q. I won't ask you their age.
 3
                Mr. Shinn, did you prepare in any way for
 4
    this deposition?
 5
            A. I met with -- I'll call him Mike.
 6
            Q. Mr. Sundermeyer?
 7
            A. Mr. Sundermeyer, Mr. Voigts, Gene Voigts;
8
     and with Larry, Mr. Ward. Now, there would have
     been, from time to time, others come in. But that
9
10
     would have been for relatively short periods of time.
11
            Q. Where did you prepare for the deposition,
12
13
            A. The meetings that I had were at the
14
     office of Shook Hardy & Bacon.
            Q. And how much time did you spend preparing
15
16
    for the deposition?
            A. Well, we limited the sessions, so I
17
18
    can't -- I probably can't give you a completely
19
    accurate answer. We might go anyplace from two to
20
    three to four hours, or a little more, depending on
    when we got started. Maybe eight, nine, ten
21
22
    sessions, spread out.
            Q. When you were doing this preparation, did
23
24
    you review any documents?
25
            A. I did not.
                                                      18
1
            Q. Review any depositions?
 2
            A. I did not.
 3
            Q. And did you review, for example, the
 4
     complaint in this case?
            A. Yes. Well, let me be more accurate. I
 5
 6
    scanned the complaint or petition.
7
            Q. And did you note the instances in the
8
    complaint where your name was mentioned?
9
            A. Well, I probably did. I can't tell you,
10
    right now, where they might have been.
            Q. And when you were scanning the complaint,
11
12
    did you discuss the substance of the complaint with
13
    Mr. Sundermeyer, Mr. Voigts, or Mr. Ward?
14
            A. I don't think so. I really don't believe
15
     we talked about the complaint, as such. It was given
     to me as this is what the lawsuit's about.
17
            Q. Did you take away a copy of the
18
     complaint?
            A. I had a copy, yes.
19
20
            Q. And do you have it? Did you take it with
21
    you, take it home?
22
            A. It's either at home or at the office.
23
            Q. And when you say at the office, do you
24
    have an office at Shook Hardy?
            A. Well, there is a retired lawyers office,
25
    and there -- you know, it's there for our use. I
 1
    have not used it very much. I could also leave
 3
    materials with one of the receptionists or
    secretaries. And the reason that I'm uncertain in
    this instance, is because I don't remember whether I
```

```
6
    brought it back or not.
 7
                I don't think so. It's probably still at
8
    home, someplace.
9
            Q. When you met with Mr. Sundermeyer and
10
    Mr. Voigts, was Mr. Ward always there?
11
            A. No.
12
            Q. Who is your personal attorney in this
13
    matter?
14
            A. Mr. Ward.
15
            Q. And what is your relationship with
16
   Mr. Sundermeyer, Mr. Voigts?
            A. They are, in my view, also my attorneys,
17
    as a former member of the firm of Shook Hardy \&
18
19
    Bacon. So I view all three of them as my attorneys.
20
            Q. So would you say, from what we've talked
21
    about, two to four hours each session, about eight to
    ten sessions, that would be about 40 hours, somewhere
22
23
    in there?
24
           A. It could be. I would -- I think I'd be
   guessing if I said that it was less than 40 or a
25
    little more than 40. But I've told you the -- pretty
    much, the number of times that we met. And that the
 2
 3
    amount of time would vary. So that's why I'm not
 4
    very precise.
 5
            Q. Did any of the lawyers, at those
 6
    meetings, inform you what the substance of this
 7
    deposition would be?
                      MR. SUNDERMEYER: Object and
8
    instruct the witness not to answer. That invades the
9
10
    attorney-client privilege and the work product
11
    doctrine and common interest privilege.
12
                      MR. WARD: I make the same
13
    objection, in terms of discussions between myself, as
    attorney for Mr. Shinn, and the witness; and instruct
14
15
    you, you need not answer that question.
16
            Q. Are you aware of what the substance of
17
    this deposition is?
18
                      MR. SUNDERMEYER: Object to the
19
    form. Same objection to the extent that it calls on
20
    the witness to reveal the substance of any
21
    attorney-client communication.
22
            Q. Did you listen to Mr. Meyer's
23
    introductory comments, in which he discussed a March
24
    5th order issued by the Court in Oklahoma?
25
            A. Well, I listened. Probably not as close
    as I would have if I had been my lawyer.
            Q. I wonder if I could show you a document,
 2
 3
    then, sir. It is a copy --
 4
                      MS. NIAL:
                                If I could give the
 5
    document, to the witness --
 6
                      MR. WARD: Sure.
 7
            Q. -- a copy of that March 5th order.
8
                      MS. NIAL: John, would you need a
9
    copy?
10
                           (Whereupon, Shinn Deposition
11
                 Exhibit No. 1 was marked for
12
                 identification.)
13
                      MR. WARD: Is there a pending
14
    question?
15
                      MS. NIAL: Yes. I wanted to give
16
    the witness an opportunity to look at the document.
```

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17
             Q. (By Ms. Nial) Mr. Shinn, have you ever
18
     seen this document before?
19
            A. I don't remember seeing it.
20
             Q. Have you had an opportunity to review the
21
     document, Mr. Shinn?
             A. Well, yes. It's -- I don't know if I can
22
     answer questions about it, without looking at it
23
24
25
             Q. Oh, sure. No problem. I'm just going to
     ask you, if you would, to look at paragraph 3 of the
 1
     document, and just ask you to read paragraph 3.
 3
            A. Further, the Court is not persuaded -- is
 4
     that the right one?
 5
             Q. Yes.
 6
             A. Further, the Court is not persuaded that
 7
     conspiracy-based jurisdiction is proscribed by
 8
    Oklahoma law; and in the exercise of its judicial
 9
    discretion, rules that Oklahoma may base personal
10
     jurisdiction on a conspiracy-based theory, where the
    facts warrant same, and where the public interest is
11
12
     great, without prejudice, reconsidering this issue
13
     when jurisdictional discovery is complete. The Court
14
     also declines to -- want me to go on?
15
             Q. You can finish the paragraph.
16
             A. The Court also declines to certify this
17
     question at this time, but will reconsider
     certification of this question, when the Court rules
18
     on motions to dismiss, if appropriate.
19
20
             Q. Are you aware that this particular order,
21
     regarding conspiracy-based jurisdiction, has been
22
     upheld by the Supreme Court of Oklahoma?
23
                      MR. SUNDERMEYER: Object to the
24
     form.
25
            A. Am I aware of that?
                                                       23
             Q. Yes, are you aware.
 2
             A. I'm not aware of it.
 3
             Q. Are you aware that this is a
 4
     jurisdictional deposition?
 5
             A. Well --
 6
             Q. Deposition that you're involved in right
 7
     now is to determine information regarding the
 8
     jurisdiction of the Oklahoma Court over the law firm
 9
     of Shook Hardy & Bacon.
10
             A. Well, that's what I've been told.
             Q. So you are aware of that.
11
12
             A. Uh-huh. And I think that was in some of
13
     the introductory remarks, probably.
14
             Q. Did you choose your personal attorney,
15
     Mr. Shinn?
16
             A. Yes.
17
             Q. Are you paying for his services?
18
                      MR. WARD: Well, now, I object to
19
     that as immaterial to any issue in this case, and
20
     invasive of the attorney-client relationship, and
21
     privileged.
22
                 And instruct you, you need not answer
23
     that question.
24
                      MS. NIAL: I wonder if you are
25
     specifically identifying each of those instructions
 1
    not to answer.
```

2 THE REPORTER: (Nodded head.) 3 Q. Do you have any kind of indemnity 4 agreement with Shook Hardy & Bacon? 5 A. I don't know. 6 Q. Has Shook Hardy & Bacon agreed to pay any 7 of the fees involved in this deposition for you? MR. WARD: Before you answer that. 8 9 To the extent that that question calls -- it's 10 generally stated fees. To the extent that that calls 11 for information regarding attorneys fees, payable to 12 me as Mr. Shinn's personal attorney, I object to it 13 as invasive of the attorney-client privilege. 14 And instruct you, you need not answer 15 that question. 16 Q. Have you ever testified before Congress 17 on a tobacco-related issue, Mr. Shinn? A. Well, I don't remember if I did. 18 19 Q. Do you know whether any representative of 20 the law firm of Shook Hardy & Bacon, during the time 21 period that you were with the firm, testified before Congress on a tobacco-related issue? 22 23 A. I don't. 24 Q. Have you ever been subpoenaed to a grand 25 jury proceeding? 25 1 A. Let's see. I'm not sure I was subpoenaed -- and I know I'm overanswering the question in a way. But, one time, in Clay County, 3 there was some sort of an inquiry, and I was 5 representing one of the cities, and I did go and talk 6 to some of the grand jurors. 7 I don't know whether I was subpoenaed or 8 asked to come. Q. And you've never been subpoenaed to speak 9 to any grand jury relating to tobacco-related issues. 10 A. No -- well, no, I haven't. 11 Q. Have you ever been the subject of an 12 13 ethics complaint? 14 A. No. 15 Ο. Have you ever been reprimanded or 16 disciplined by any Bar? 17 A. No. Q. And have you been convicted of any crime? 18 19 Q. Have you been deposed before, Mr. Shinn? 20 2.1 A. I don't think so. I don't remember any 22 occasion when I was deposed. 23 Q. I wonder if you could tell us a little 24 bit about your educational background, Mr. Shinn. 25 A. I took an AB degree from what was 1 Northeast -- called Northeast -- it became Northeast Missouri State University. It was part of the 2 3 university system. I took an LLB, which is what we got in those days, from the University of Missouri at 5 Kansas City. And then, after I came to Kansas City 6 on a part time basis, I attended night school at the 7 University of Missouri at Kansas City, may have been 8 the Kansas City School of Law at that time, and took 9 an LLM. Q. What's your LLM in, sir? 10 11 A. It was in municipal government. Now, that's my recollection. It's been a while, and I

can't tell you exactly when I got that. But part of it was tied in with my teaching. I had also taught, part time. I was full time with the law firm. So 16 this was done on an evening basis. Q. And you graduated from law school when, 17 18 do you recall? 19 A. In 1952. Q. And do you have any specific scientific 20 21 education or background? A. Well, other than what might have been 22 23 courses in high school or college, no. 24 Q. Where did you teach? 25 A. I taught at the, then, Kansas City School of Law, which later became associated with the Missouri University system. 3 Q. And what was the subject that you taught, 4 or subjects? 5 A. Well, the one I remember is teaching 6 personal property. And I think I taught security 7 transactions. These were not areas that I was practicing in, but those are the areas where the 8 9 school needed a faculty member. 10 Q. Were you an adjunct professor? 11 A. I'm not sure what I was. I was a 12 teacher, and taught in the regular night law school. 13 Q. So you graduated from law school in 1952. Is that the same year you became a member of the Bar? 14 A. Yes. 15 Q. And how many Bars are you a member of? 16 17 A. Well, the Missouri Bar, Western District; Federal Court, Eighth Circuit, Supreme Court. 18 19 Q. U. S. Supreme or Missouri? A. U. S. I would have been admitted to the Supreme 21 22 Court of Missouri, and the Appellate Courts. 23 Q. So the only state Bar that you're 24 admitted to is the State of Missouri? 25 A. I think that's right. 28 1 Q. When did you start working at Shook Hardy & Bacon? 2 A. Would have been in 1956. 3 4 Q. Where did you work before Shook Hardy? 5 A. I was in the Air Force. 6 Q. Were you a lawyer in the Air Force? 7 A. Yes. I was in JAG. 8 Q. Where were you stationed when you were in 9 the Air Force? 10 A. I was stationed at Wright Patterson Air 11 Force Base, and Montgomery, Alabama; and the United 12 Kingdom. 13 Q. And when you started at Shook Hardy & 14 Bacon in 1956, you came on as an associate, I assume, 15 correct? 16 A. Yes. Q. What kind of work did you initially do at 17 18 Shook Hardy? A. Well, in a way, since it was a relatively 19 20 small firm, I would do a little of whatever I was 21 asked to do. But my primary interest was in litigation, and that was the major part of my work. 23 Q. How large was Shook Hardy in 1956?

24 A. 9 or 10, maybe. 25 Q. Was the elder Mr. Hardy already there? 1 A. Yes. Q. And I assume that, as it was called Shook 3 Hardy, he was one of the named partners. A. Yes, he was a named partner. Some of the 5 other names were different. It wasn't Shook Hardy & 6 Bacon. But he was a named partner, as I recall, at 7 the time. 8 Q. Do you remember what the previous name of 9 Shook Hardy was? A. It was Sebree Shook Hardy and -- there 10 was a partner who had just gone on the bench. His 11 12 name was not -- his name was in the firm name. When he went on, it became -- so it was probably, when $\ensuremath{\text{I}}$ 13 went there, Sebree Shook Hardy and Ottman. 14 Q. Was Shook Hardy, Sebree Shook Hardy and 15 16 Ottman, doing any tobacco-related work when you 17 joined the firm --18 A. No. -- in 1956? When did you become aware 19 Q. 20 that Shook Hardy was doing work for tobacco 21 companies? 22 A. At about the same time that we were 23 hired. 24 Q. Were you an associate at the time? A. I think I was still an associate, yes. 25 1 Q. And about what year, do you recall? 2 A. Late 50's. 3 Q. And by what tobacco company was Shook 4 Hardy first hired, do you know? 5 A. Philip Morris. Q. Do you recall which partner was in charge 6 7 of that Philip Morris account? A. David R. Hardy. 8 9 Q. And as an associate, did Shook Hardy and 10 its predecessor, whose name you've just given me, did 11 they have associates work closely with one particular 12 partner? 13 A. That's generally the way it worked. As you probably know, when you go into a firm as a new 14 15 associate, you may work for several partners, until 16 things settle down a little bit. And I worked, 17 primarily, with David R. Hardy. 18 Q. So you worked --19 A. Not exclusively, but primarily. 20 Q. So you worked on the Philip Morris 21 account when it initially came into the firm? 22 A. I can't tell you when I was asked to work 23 on that account. There may have been someone else 24 helping Dave with it, prior to the time that I 25 started to work with him on it. But it wouldn't have been a long period of time that I began to do some 1 2 work on that case. 3 Q. When did you become a partner at Shook 4 Hardy? 5 A. Well, I should remember that, definitely, but it was either -- '60 or '61. 6 Q. By the time you were a partner, had the 7 tobacco practice, if I can call it that, grown?

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A. I don't think so. I think we were
10
    representing Philip Morris in the case pending in
11
    Kansas City.
12
            Q. Which case was that, sir, do you recall?
            A. It was called Ross versus Philip Morris.
13
14
     I think Philip Morris was the only defendant.
             Q. Do you recall if there were any other law
15
16
     firms involved on the defendant's side in the Ross
17
     versus Philip Morris case?
18
            A. Yes.
19
            Q. Do you recall which firms those were?
20
            A. The -- well, I called it the Caldwell
    firm, but I think it -- I think the names now are
21
    Blackwell Sanders and something else, perhaps.
22
23
    Mr. Caldwell was active in that case, for a period.
24
            Q. Any other firms involved?
25
            A. Well, there was a Mr. Enggas, who is a
    senior lawyer in town, and I'm not sure what the firm
    would have been called. Watson Ess Marshall and
    Enggas maybe? I mean I'm giving you old names. I
    don't know what it is now. But it's identifiable
 5
    from that, I'm sure.
 6
            Q. Any law firms from outside Kansas City?
 7
                      MR. SCARBORO: Ms. Nial, can you
 8
    tell me what this has to do with discovery on
9
     jurisdiction.
10
                      MS. NIAL: Trying to establish the
    relationship between Shook Hardy and the tobacco
11
12
    industry and the tobacco companies, how far it goes
13
    back.
14
                      MR. SCARBORO: Well, you're
15
    certainly entitled to ask background questions, and I
    hope you will and proceed. But I just want to say,
    for the record, that this is a deposition that
17
    concerns jurisdiction. And, at some point here,
18
19
     fairly soon, I hope you will get to some questions
    about jurisdiction, because that's what we're here
20
21
22
            Q. (By Ms. Nial) Do you remember any other
23
     law firms that were involved outside of Kansas City
24
    in this case?
            A. There was a law firm in New York. And
25
 1
    the name of the lawyer that I remember was Mr. Hewit.
 2
    I'm sure, at one time, I could have told you what the
 3
    name of the firm was, but I do remember Mr. Hewit,
    and he may have been the main partner.
 5
            Q. Do you remember whether or not you worked
 6
    with any lawyers from The Council For Tobacco
 7
    Research during the Ross versus Philip Morris case?
 8
                      MR. SUNDERMEYER: Object to the
9
    form.
10
            A. I don't remember any.
11
            Q. When did you leave Shook Hardy & Bacon?
12
            A. I officially retired -- well, I went on
    medical disability/retirement, whatever it was, in --
13
    at the end of 1990. And for all intense and
14
    purposes, was not able to go back. I think the
15
16
    official date -- I'm not sure of the official date of
17
    my retirement, but it might be two or three years
18
     later. But that was the demarcation point.
19
            Q. Would it be fair to say that, after 1990,
```

```
you didn't participate in the work of the firm as a
21
    full partner?
22
            A. That would be fair.
23
            Q. Do you currently consult with Shook
    Hardy & Bacon on any issues involving tobacco
24
25
    litigation?
1
            A. You mean do I have a consultantcy of some
 2
    sort with them?
 3
            Q. Yes.
 4
            A. No.
 5
            Q. Do you consult with any other law firm on
 6
    tobacco-related issues?
 7
            A. No.
8
            Q. When you were at Shook Hardy & Bacon
9
    during this -- I guess you were there almost 30
    years, a little over 30 years, did you ever have
10
11
    occasion to do public speaking on tobacco-related
13
            A. Public speaking?
            Q. Did you make speeches, go to visit
14
15
    organizations.
            A. Well, I would certainly address, let's
16
17
    say, a group that might be gathered together at the
    Tobacco Institute. I would sort of fill them in on
18
19
    what's going on with regard to -- primarily the
20
    litigation.
21
                As far as being a speaker, going out and
22
    making a lot of talks, I didn't do that.
23
            Q. Did Shook Hardy, at any time, during the
24
    time that you were there, represent the Tobacco
25
    Institute?
                                                      35
            A. I believe we represented the Tobacco
 2
    Institute.
 3
             Q. Do you recall when that representation
 4
    began?
 5
            A. I can't tell you when -- I mean I do not
 6
    know when it began.
 7
            Q. Were you, or any of the members of the
8
     Shook Hardy & Bacon firm, members of any committees
9
    of the Tobacco Institute?
10
            A. Yes.
11
            Q. Can you tell me what those committees
12
    were, sir, and who, at Shook Hardy & Bacon, were on
13
    those committees.
14
            A. I may not be able to be complete, but I
15
    can tell you that we advised the Committee of
16
    Counsel. And I think Dave attended a number of their
17
    meetings, and I did, later, also. And there was
18
    another committee called the Communications
19
    Committee. Could be others. I'd say those are the
20
    two main committees.
21
                And we may have been members, we may have
22
    been there as counsel. In any event, we were there
23
    to advise.
            Q. When you gave this advice to the
24
25
    Committee of Counsel, who were the members of the
1
    Committee of Counsel?
 2
            A. I'll do better giving you the names of
 3
 4
            Q. Okay. Why don't we try that first.
```

A. Is that okay? Well, we'll start with 6 Philip Morris, R. J. Reynolds -- some of these names 7 may have changed -- American Tobacco, Brown & 8 Williamson, Lorillard, and I think Liggett. 9 MR. NICHOLSON: Counsel, Don 10 Nicholson on behalf of the Tobacco Institute. Would you mind speaking just a little louder. 11 12 MS. NIAL: I will try my best. 13 Q. The members of the Committee of Counsel, 14 that you've identified by tobacco company names, were 15 they lawyers? 16 A. Yes. 17 MR. SCARBORO: Excuse me for 18 interrupting, Mr. Shinn. 19 Ms. Nial, if you are here to take a 20 deposition on jurisdiction, which I believe is the 21 scope of what you're entitled to do here today, I 22 wish you would get to the questions that relate to 23 jurisdiction so that we can have some insurance that 24 this deposition is going to relate to what it's 25 supposed to relate to, according to the Judge's 37 1 order. 2 I don't want to shut down background 3 questions, and I understand the necessity of asking background questions, but I'm getting the feeling 5 that the purpose of this deposition has very little 6 to do with asking questions about jurisdiction. 7 I say that without instructing the 8 witness not to answer at this point in time. But if 9 questions continue that have no obvious relationship 10 to the issue of jurisdiction, then it is going to be 11 our position that you're not entitled to ask those 12 questions at this phase. Maybe a later phase, maybe some other time, but not in this phase. 13 14 So it's just a caution. And maybe you 15 can explain to me what these questions do have to do 16 with jurisdiction, and then I'll be, you know, 17 certainly glad to have you go forward with them. But 18 I don't see it. 19 MS. NIAL: I just refer you to 20 paragraph 3, I believe it is, in the order. MR. SCARBORO: I've got it in front 21 22 of me and, to say, that answers no question. 23 fact, let me just give you my interpretation of 24 paragraph 3 of the Court's order. Paragraph 3 of the 25 Court's order permits you to inquire pursuant to the 1 compromised proposal that the Plaintiff made. think the Court has the wrong date with regard to 3 that compromised proposal. 4 But the compromised proposal, in essence, 5 embodies certain requests for admission and certain 6 requests to produce documents, which I believe define 7 the scope of this deposition here today. All of the 8 requests to admit, that are mentioned in that 9 proposed compromised proposal, and all of the 10 requests to produce documents, are questions 11 specifically related to Shook Hardy contacts with 12 Oklahoma, either independent of tobacco litigation or 13 through some other theory. 14 I see nothing in the questions that 15 you're asking, right now, that has anything to do

```
with Shook Hardy & Bacon's relationship with the
17
    State of Oklahoma, either through a conspiracy theory
18
     or in any other fashion.
19
                So I just -- so, in my view, you are not
     complying with paragraph 3 of the Court's order.
21
                      MS. NIAL: Thanks.
                      MR. SCARBORO: You're welcome.
22
                      MR. WARD: Would this be a decent
23
24
    place to take a short break.
25
                      MS. NIAL: Sure. Why not.
                                                      39
1
                      (Brief recess taken.)
            Q. (By Ms. Nial) Mr. Shinn, I hope you
 2
 3
    enjoyed your little break.
            A. I did.
            Q. We were talking about the Tobacco
 5
 6
    Institute. You said that, in fact, at some point in
7
    time, Shook Hardy & Bacon did represent the Tobacco
    Institute; is that correct?
9
            A. That's correct.
10
            Q. Do you recall exactly what year that
11
    representation began?
            A. I don't.
12
13
            Q. We were talking about the Committee of
14
    Counsel. And Mr. Hardy, did he attend the Committee
15
    of Counsel on a regular basis?
16
            A. Fairly regular, yes.
17
            Q. When Mr. Hardy did not attend, were you
18
    the person from Shook Hardy that attended those
19
    meetings?
20
            A. It could be me in attendance. I could be
    the one. There could be someone else.
21
22
            Q. Are you aware of the date when the
    Committee of Counsel was founded or organized within
24
     the TI?
25
            A. No. I think it was before my time,
    maybe, knowing about the Tobacco Institute. I'm not
 1
    sure of that. But just to help you out, I can't tell
    you. I don't know.
            Q. Are you aware of whether or not there was
 5
    a Committee of Counsel at any time outside of the
    organization called the Tobacco Institute?
 6
                     MR. SCARBORO: Ms. Nial, let me
 7
 8
    interrupt just for a moment to ask you a question.
9
    Can you point out for me what particular item, in the
10
    discovery request proposed by the Plaintiff, these
11
    series of questions you're asking now falls within.
                      MS. NIAL: I, A, don't think that
12
13
    that's something that I have to do; and I think, B,
14
    I've already referenced the order and the section of
15
    the order that I believes gives us the right to ask
16
    these kinds of questions.
17
                You've put your position on the record
18
    regarding these kinds of questions. And I would
19
    assume that we will go forward with this deposition,
20
    with these questions, and you can raise your
21
    objections with the Judge at some point in time.
22
                      MR. SCARBORO: So your answer is
23
    you decline to specify any further, other than just
24
    to cite paragraph 3 of the Court's order?
25
                      MS. NIAL: I've done that as -- I
```

guess as a courtesy to you. I don't think I have to go any further. MR. SCARBORO: Well, I appreciate 3 the courtesy. And I'm just asking; and you're saying 5 you won't go further. I understand that. But I've 6 given you the opportunity. 7 MR. BERNICK: This is David 8 Bernick. I'm just interested, Ms. Nial, in the same 9 question, myself. As I look at this order, there are 10 operative paragraphs that were entered, pursuant to 11 the motion for protective order; and they say: Deposition discovery will be limited to witnesses requested by, and be limited in scope, the 13 14 jurisdictional discovery as described in the 15 compromised proposal. 16 All we're asking for is what part of that 17 compromised proposal do your questions relate to. 18 MS. NIAL: I guess if I was being 19 deposed --20 MR. BERNICK: If you won't even 21 give us the courtesy of telling us --MS. NIAL: That might be something 22 23 to do. I'm not interested in -- not really interested in getting into a debate with you or 24 25 Mr. Scarboro or anybody else about the questions that 1 we're allowed to ask this witness. If you have a problem with the questions, 3 the scope of the deposition, you've put your objections on the record, and we can take that up 5 with the Judge at a later date. I'd like to move on. We only have so much time with Mr. Shinn because of 6 7 his medical problems, and I'd like to get this deposition moving. 9 MR. BERNICK: I'm sorry to have 10 interrupted. I think that one of the things we can 11 accomplish in the discovery process is to have a 12 mutual understanding of how we're trying to comply 13 with the Court order. And where I come from, that's 14 kind of a minimum. And all that we're really asking is how you view this to be in compliance with the Court order. If you don't want to tell us, you're 16 17 obviously free to do that and save your arguments before the Court, but that's the force of the 18 19 question that we're putting to you. That's pretty 20 straightforward. 21 MR. MEYER: This is Mr. Meyer for 22 the Plaintiffs. And that, specifically, I think that Ms. Nial's sufficiently set out that it is in 23 24 compliance with the Court order of March 5 and is 25 also in compliance with the February 10 arguments; the February 14 of 1997 arguments; that the petition 1 that was filed in this case, all of the statements that were made by the Court, who certainly understood that we were going to go into these matters; and that 5 if we can try to get moving, with respect to go ahead 6 and have any objections placed without voluminous 7 speaking objections, I'd be grateful, because we only 8 do have limited time. 9 MR. SCARBORO: Go ahead, Ms. Nial. 10 Q. (By Ms. Nial) Mr. Shinn, I'll try to repeat the question, if I can remember it. I believe

```
12
     I was asking you whether or not you were aware of a
13
    Committee of Counsel that was organized outside of
     the organization called the Tobacco Institute.
14
15
            A. I have no recollection whatsoever of a
     separate Committee of Counsel outside the Tobacco
16
17
     Institute.
             Q. Thank you. Then, speaking only then of
18
19
    the Committee of Counsel within the Tobacco
20
     Institute, could you tell me what the purpose of that
21
    Committee of Counsel was.
22
                      MR. SCARBORO: I'm going to object
23
    on the ground that this exceeds the scope of a
24
     jurisdictional deposition, a deposition that we
25
    understand the Court has permitted to go forward in
1
    this case at this point in time.
 2
                We've made speaking objections only for
 3
    the purpose of trying to elicit some understanding of
    what's going on here so that, if we're wrong about
 5
    making these objections, we can have a chance to
 6
    correct it here.
 7
                But, with the explanations that have been
8
    given so far, it seems obvious to me that this
9
    exceeds the scope of the jurisdictional deposition,
10
    and we would instruct the witness not to answer the
11
    question.
                      MS. NIAL: Okay. Thank you.
12
            Q. (By Ms. Nial) Are you going to follow
13
    the directions of counsel not representing you, in
14
15
    not answering the question?
16
                      MR. WARD: I'd make the same
17
    request and instruction of the witness.
18
            A. Yes, on advice of counsel.
19
            Q. And are you claiming any privilege, at
20
     all, to this information, Mr. Shinn?
21
            A. I've been --
                      MR. SCARBORO: You're asking the
22
23
    particular question that's been asked, what was the
24
    purpose?
25
                      MS. NIAL: I'm asking Mr. Shinn a
1
    question if he's claiming any privilege.
                      MR. SCARBORO: With regard to this
 3
    particular question?
 4
                      MS. NIAL: For not answering the
 5
    question.
 6
                      MR. SCARBORO: Can we have the
 7
    question back, please.
 8
                       (Whereupon, the requested portion
9
            of the record was read by the reporter.)
            Q. (By Ms. Nial) Are you claiming any
10
11
    privilege to that information, Mr. Shinn?
12
                      MR. SUNDERMEYER: Object to the
13
    form of the question. The problem -- this is a
14
    problem we will have with all of the Shook Hardy
15
    lawyers, and including Bill, which is we've got an
16
     ethical obligation not to reveal confidences and
17
    secrets, if the clients request that we not.
18
                And so it's not exactly a -- it's not an
19
    attorney-client privilege. But the position we find
20
    ourselves in, once the client objects and asks the
    witness not to answer, is that the Shook Hardy
   lawyers will need to abide by that, on that specific
```

```
think, the technical legal position in which the
25
    lawyers find themselves.
                                                       46
                      MS. NIAL: As I understand the
1
 2
    technical legal position, just so it's clear what the
    Plaintiff's position is, that the witness is being
 3
    instructed not to answer based on a relevance
 5
    objection. I don't think that's an appropriate
 6
    instruction not to answer, but I'm just making the
 7
    record on that, and we'll move on.
                      MR. WARD: Well, having heard the
9
    objection by counsel for Philip Morris, it's my
10
    understanding that this client's objection causes me,
11
    now, to object on the basis that this question
12
    invades the attorney-client privilege between
    Mr. Shinn and his former client; and the attorney
13
14
    work product privilege; and I therefore object on
15
     those two bases, and instruct the witness he need not
16
     answer the question.
17
                      MR. SCARBORO: And I want to state,
     for the record, on behalf of the Defendants, that
18
    they too object, not merely that this exceeds the
19
20
    scope of the deposition, but that it invades or
21
    potentially invades the attorney-client privilege,
22
    the work product privilege and, furthermore, that the
23
    clients do not consent, as required by Rule 1.6 of
    the Missouri Rules of Ethics, to Mr. Shinn testifying
24
25
    with regard to information relating to his
    representation of Philip Morris and other tobacco
 1
    companies, without their permission, and that
 2
    permission is not given.
            Q. (By Ms. Nial) Mr. Shinn, I wonder if you
 5
    can tell me when you were advising the Committee of
 6
    Counsel -- I'll back up.
 7
                Can you remember any of the names of the
    counsel who were members of that Committee of Counsel
 8
9
    that was a part of the Tobacco Institute?
10
                      MR. SCARBORO: Same series of
11
    objections, exceeds the scope of a jurisdiction
    deposition, plainly; violates or potentially violates
12
    the attorney-client privilege, the work product
13
    doctrine, and Rule 1.6 of the Missouri Rules of
14
15
    Ethics of Professional Conduct, and the common
16
    interest privilege as well, of course the common
17
    defense privilege.
18
                      MR. WARD: To the extent that a
19
    client, Mr. Shinn, former client, has objected on the
20
    basis of work product, the Missouri Rules of
21
    Professional Conduct, and attorney-client privilege,
22
    I would make that same objection, and instruct the
23
    witness that he should not respond.
24
            Q. (By Ms. Nial) Let's move on then to the
25
     Communications Committee, Mr. Shinn.
 1
                      MR. SCARBORO: You're welcome to
 2
    ask some questions about jurisdiction.
                      MR. MEYER: For the record, I
 4
    believe that Ms. Nial is asking questions that we
 5
    believe deals specifically with jurisdiction.
                      MR. SCARBORO: Okay. I want to
    repeat, it's not obvious to me. I cannot see it, and
```

question, until we get a Court order. So that's, I

I genuinely mean that. I'm not here just to make an 9 objection. I'm here to tell you, I don't see the relationship of any of this to jurisdiction. And I 10 think that the person taking the deposition has no interest in jurisdiction either, and is not here for 12 13 that purpose, as far as I can tell. MR. MEYER: I genuinely have the 14 same feeling, and I am as sincere as you are, that we 15 16 are making every effort to be within the order of the 17 Court, and to be able to agree to exactly what the 18 Court ordered. You know, in those days that we've made these arguments before the Court, that I'm very realistic of what he in fact ordered, and that we are 20 21 in fact doing that with everything I can to meet that 22 obligation. 23 Q. (By Ms. Nial) Okay. Mr. Shinn, I wonder 24 if you can tell me, when you were a partner at Shook 25 Hardy & Bacon, did Shook Hardy & Bacon ever represent 1 any clients who resided in Oklahoma? 2 A. I don't know. Q. I wonder if you could tell me, Mr. Shinn, 3 is Shook Hardy & Bacon considered a national law 5 firm? 6 MR. WARD: Object to the form of 7 the question. 8 Q. Do you know what that term national law 9 firm means, Mr. Shinn? A. I'm not too sure what it means. I 10 really -- I'm not sure. 11 12 Q. Does Shook Hardy & Bacon represent 13 clients only in Missouri or Kansas? 14 A. No. 15 Q. Does Shook Hardy & Bacon represent clients in any other states? 16 17 A. Yes. Q. Could you tell me, from your experience 18 as a partner at Shook Hardy & Bacon, what states 19 20 Shook Hardy represents clients in. 21 A. Okay. Can we put it in the past tense 22 because --23 Q. Sure. From your experience as a partner 24 at Shook Hardy & Bacon. MR. SUNDERMEYER: Object to the 25 1 form. 2 Q. While you were a partner at Shook Hardy & Bacon, Mr. Shinn, did the law firm represent clients in any other states than Missouri or Kansas? 5 A. Yes. Q. What were those states, Mr. Shinn? 6 7 A. I doubt that I could tell you all of 8 them, but they would include California, Illinois, 9 Alabama, I think Mississippi. There were a number of 10 states. I don't remember about Oklahoma. I don't recall having any cases there myself, and have no 11 12 firsthand knowledge with regard to whether the firm 13 represented Oklahoma clients. But if the question is 14 did Shook Hardy represent clients in a number of the 15 United States, yes. Q. While you were a partner at Shook Hardy & 16 17 Bacon, did they have offices in states other than 18 Missouri or Kansas?

```
19
            A. Yes.
20
            Q. What states were those, please,
21
    Mr. Shinn?
22
            A. I guess, to be more precise, the District
23
    of Columbia, for a period of time.
24
            Q. And was that law firm called Shook
25
    Hardy & Bacon?
                                                       51
            A. I believe it was.
 1
 2
            Q. What was the primary practice of that law
 3
    firm?
                      MR. SUNDERMEYER: Object to the
 4
 5
    form.
 6
            A. You mean of the partners who were --
 7
            Q. Yes.
8
            Α.
                 -- or the lawyers who were in
9
    Washington.
10
            Q. Of that office of Shook Hardy & Bacon
11
     that was in Washington, D. C.
12
                      MR. SUNDERMEYER: Same objection.
13
            A. Well, their practice might involve
14
     something that the Kansas City office was interested
    in, just to start with that. In other words, if
15
16
    somebody here had a question about interpretation on
17
    a Federal Trade Commission question for a client that
18
    wasn't in the -- associated with tobacco in any way,
19
    an inquiry would probably be made to the Washington
20
    office.
                 I know that the individuals in the
21
22
    Washington office did work with the Congress and
23
    with, not on a solid footing, administrative
    agencies; whereas I think I viewed Shook Hardy, in
24
25
    Kansas City, as heavier on the litigation side, not
    without these other areas. Does that answer your
1
 2
    question?
 3
            Q. It's starting to. Did the office of
 4
    Shook Hardy & Bacon, that was located in Washington,
 5
    D. C., do lobbying?
 6
            A. Well, I don't know -- you know, I'm not a
 7
    Washington lawyer, and I'm not too clear on what
    lobbying is and is not. But I know that they
8
    represented clients who were interested in
9
10
    legislation.
11
            Q. When you were a partner at Shook Hardy &
12
    Bacon, did they have partners meetings, at which they
13
    discussed the work of the firm?
14
            A. Did Shook Hardy?
15
            Q. Uh-huh.
16
            A. Have meetings?
17
            Q. Partners meetings where --
18
            A. At which they discussed the work of the
    firm.
19
20
            Q. Work of the firm.
21
            A. Yes.
22
            Q. And when the office of Shook Hardy &
    Bacon was opened in Washington, D. C., did they
23
24
    discuss the opening of that law firm at one of those
    partners's meetings, do you recall?
 1
                      MR. SUNDERMEYER: Object to the
 2
            A. I'm sure it was discussed at a full
 3
```

```
4
     partners meeting.
             Q. Do you recall when that was?
 5
             A. I don't.
 6
 7
             Q. Do you recall when the D. C. office was
     open?
 8
 9
             A. No.
             Q. Do you know if that D. C. office is still
10
11
     in existence?
12
             A. It is not.
13
             Q. Do you recall when it closed?
14
             A. I do not.
15
             Q. Do you recall why it closed?
             A. My recollection is, mutual decision, that
16
17
     the lawyers in Washington preferred to be on their
18
     own. I think they later consolidated with another
19
     firm. And recognition that this was not a joining
    together that was providing, on our part, a lot of
20
21
    business for the Washington office, or for us. I
    think we figured it would be a good fit. And, as I
23
     recall, there was no rancor. But it turned out not
24
     to be one of those mergers that worked.
25
             Q. Do you recall when -- do you recall what
 1
    the name of the firm was, when it split off from
 2
     Shook Hardy?
 3
            A. No, I don't.
 4
             Q. When you were a partner at the law firm
 5
     of Shook Hardy & Bacon, do you know whether or not
 6
     there were lawyers at Shook Hardy who were licensed
 7
     to practice law in the State of Oklahoma?
 8
             A. I do not.
 9
             Q. Who would know that information at Shook
10
     Hardy?
11
                      MR. WARD: Counsel, would you
     phrase the time period again the question relates to.
12
13
             Q. During the time that you were a partner
14
     at Shook Hardy & Bacon, what partner or management
15
     employee would know what lawyers or how many lawyers
16
     were licensed to practice law in the State of
17
     Oklahoma?
18
             A. Well, I don't know who would keep that
19
     information, but it would -- might be kept on the
20
     administrative side.
21
            Q. When you were a partner at Shook Hardy &
22
     Bacon, did you list the members of the law firm on
23
     your letterhead?
24
            A. I think that was a practice, at one time.
25
     But, as I recall, we stopped, because there were so
 1
     many to be listed.
             Q. And when you listed members of the firm
 3
     on the letterhead, did you indicate what states they
 4
    held licenses to practice law in?
 5
             A. The only instances I remember were with
 6
     regard to the Kansas office. And I'm not sure how we
 7
     handled the Washington office.
            Q. So you wouldn't just have John Smith,
 8
 9
     paren, Kansas, Missouri, and Oklahoma; or Kansas,
10
     Missouri, and South Carolina.
11
             A. I don't think so.
12
             Q. When you were a partner at Shook Hardy &
13
     Bacon, were you aware of a formal department or
    division that was responsible for tobacco-related
```

15 issues? A. I'm sorry, could you say that again. 16 17 Q. When you were a partner at Shook Hardy & 18 Bacon, was there a formal department or division that 19 dealt with tobacco-related issues? 20 A. Yes. 21 Q. And what was that department or division 22 called? 23 A. I think it was called the tobacco 24 section. 25 Q. And was there a partner in charge of the tobacco section? 1 2 A. Normally -- yes, there would be, on the 3 table of operations. 4 Q. And who would that partner be, while you 5 were a partner at Shook Hardy? A. If we had it, when Dave was alive, it 6 7 would have been him. I'm not sure we had sectionalized. At a later time, it would be me, and 8 9 then others. I think -- well.... Q. Under your tobacco division, during the 10 time that you are the head of it, if you will, did 11 12 that tobacco division also include non-lawyers? 13 A. There were people that worked in the area 14 of tobacco that would be non-lawyers, like legal 15 assistants. I'm trying to recall what the TO looked 16 like, the table of organization. I think that was lawyers, but there were certainly other people that 17 18 were working in the tobacco area. 19 Q. Did you have a group of scientists 20 working for you in the tobacco division? 21 A. Some of the individuals who were working, 22 had scientific degrees. Q. When you say individuals, do you mean 23 24 some of the lawyers who worked there had scientific 25 degrees? 1 A. Good question. I'm not sure about -- I 2 couldn't name you a lawyer. It wouldn't surprise me, but -- yes. Yes. One or more of the lawyers. One 4 had an M.D. 5 Q. So there were lawyers who had scientific 6 degrees, but were there non-lawyers who were also 7 there who had scientific degrees? 8 A. Yes. Yes. 9 Q. Did the persons who were non-lawyers, who 10 were part of the tobacco division, who had scientific 11 degrees, do scientific research for Shook, Hardy & 12 Bacon on tobacco-related matters? 13 A. Well, research is a big word. Can I 14 narrow it down. 15 Q. You define it, and then tell me the 16 answer. That's fine. 17 A. Okay. Like did the individuals who were 18 non-lawyers and who worked in the tobacco section, and who might be of assistance in a particular 19 scientific area, literature review would be the 20 21 primary function, I would say. I don't know of any 22 other that did individual research or that were 23 involved in a research project, as such. 24 Q. Besides literature review, did they ever 25 design research projects that they thought should be

done, and recommend them to you?

2.

2.0

A. I don't remember anybody ever coming to me with a research project that had been designed. I have no recollection of that term.

Q. The non-lawyers who had scientific degrees, who did literature review for Shook Hardy & Bacon, did they also consult with the literature retrieval division of CTR?

MR. SCARBORO: I object, at this point, because I do not see how this last series of questions is in any way related to the jurisdiction, and renew the objections that this is beyond the scope of the jurisdictional deposition, at a minimum, and instruct the witness not to answer -- no, I take that back. I'm just going to make the objection at this point.

MR. WARD: Would you like the question read back.

THE WITNESS: Yes, please.
(Whereupon, the requested portion

of the record was read by the reporter.) The?

A. The reason I'm hesitating is the CTR. There was a literature retrieval division. It was housed, at one point, in New York. The advisors —our advisors would consult, yes. Consult — they

would probably ask for literature, in other words, it was a source of information.

Q. Mr. Shinn, as a partner at Shook Hardy, I wonder if you could tell me whether or not you agree that the business of a law firm is representing clients.

A. I would say that's the primary function of a law firm, to represent clients, yes.

Q. Would you also agree, Mr. Shinn, that, if the business of a law firm is to represent clients, then the representation of clients, in the State of Oklahoma, would be doing business by Shook Hardy & Bacon?

MR. SUNDERMEYER: Objection, instruct the witness not to answer, invades the work product doctrine. And I don't think this witness has any obligation to form present legal opinions for the plaintiff.

MR. WARD: I adopt that objection, but also am going to object to the form of the question. The witness is here to respond to questions, when appropriate; and not here to agree with counsel's interrogation. So the form of the objection goes to that.

Q. During the time that you were a partner

at Shook Hardy & Bacon, were you aware of any efforts by the law firm to solicit or attract business in Oklahoma?

A. I remember nothing of that sort. I'm not saying it didn't happen, I just -- I have no recollection at all.

Q. Were you, as a partner of Shook, Hardy & Bacon, ever a member of a management committee or management team that oversaw the management of the firm?

11 A. Yes. 12 Q. How long were you a member of that 13 management team committee? 14 A. I'm trying to remember what we called it, but you're talking about probably something like an 16 executive committee or a planning group. 17 Q. Correct. 18 Whatever. Α. 19 Q. A committee that the law firm would set 20 up to manage its business affairs. 21 A. I was probably involved in something like 22 that for 10 years or more. Q. Do you recall the name -- do you recall 23 24 whether or not Shook Hardy & Bacon used any 25 professional public relations companies during your 1 time as a partner? 2 A. I know that we talked with organizations that were becoming popular in the 80's, maybe a little before, who held themselves out as being able 5 to assist in the management and organization of law firms. I don't think I viewed them as public relations groups, which is not to say they might not 8 have had a -- had an interest in that. But this 9 was -- we were primarily looking at help for the 10 organization of the firm. 11 Q. How about marketing the firm? 12 A. There was always talk of marketing. That had become a big thing too, in the -- hard for me to 13 14 put a time on it, but maybe late 70's, the beginning, 15 at least in the Midwest. I mean we were not necessarily ahead of the curve in turning to 16 17 individuals of that sort. Q. Do you recall, did you have a specific 18 committee, within Shook Hardy & Bacon, that dealt 19 20 with marketing? A. I don't know. We might have had. 21 22 Q. Who would be responsible, as the partner responsible at the firm -- let me back up and say. 23 24 Would there be a partner, at Shook 25 Hardy & Bacon, who was responsible for marketing the 1 firm's services? 2 A. I don't remember a partner being 3 responsible for that. I remember partners being 4 interested in letting it be known that there were 5 certain kinds of law work that Shook Hardy could do. So it was -- I don't remember a chief who was 7 directing this. 8 Q. Did you have a managing partner during 9 the time that you were a partner at Shook Hardy? 10 A. The managing partner concept came along I 11 think at some point, yes. We did have a managing 12 partner. 13 Q. You don't recall when? 14 A. Well, I'd be guessing, but if -- when we 15 started talking to the advisors, which would probably 16 be in the late 70's, this may have followed fairly soon after that. And I know it sounds vague, but 17 18 that's because I don't remember when it happened. 19 But the important thing is, did we have a managing 20 partner, yes, we did. 21 Q. Do you recall who that was, or have

```
started to -- when the process of having a managing
25
    partner started, who those managing partners were.
 1
             A. I think Pat McLarney, who is our present
    managing partner, was also the first managing
     partner. There could have been somebody else in
    here. Mr. Gene Voigts served as a managing partner.
 5
    And I served as a managing partner for a very short
 6
    period of time. And the -- well, I can't be real
    good on dates; but if there's somebody else in there,
     I don't remember.
 8
 9
             Q. Did you have a marketing plan at Shook
10
     Hardy & Bacon, at any time?
11
            A. Yeah. I don't know what we called it,
12
    but it would be a plan to let people know, consistent
13
     with the rules that were evolving, what the firm was
     capable of doing.
15
             Q. And did that marketing plan include
16
     advertising?
             A. There was some advertising.Q. Do you recall whether it was print or
17
18
19
     broadcast advertising?
20
             A. Well, what I remember are some print ads.
21
             Q. Do you recall where those print ads were
22
     placed?
             A. Ones I saw were in local publications,
2.3
     which is not to say they might not have been
2.4
25
     someplace else. But those are the ones that I
                                                       64
 1
    recall.
 2
             Q. Do you recall any print ads that may have
     been placed in Business Week?
             A. I don't.
             Q. Do you recall any being placed in any
 5
 6
     national publication?
 7
             A. I don't.
             Q. Did partners at Shook Hardy ever travel
 8
 9
     to other states to try to solicit business?
10
             A. I don't remember that I ever did.
             Q. Do you recall if any other partners did?
11
             A. Well, I sure couldn't be specific with
12
13
     regard to it.
14
             Q. Did you have the concept, if you will, at
15
     Shook Hardy, of a rainmaker?
16
            A. Well, I think that was one of the buzz
17
    words at one time. And so people wanted to be
    rainmakers, and they wanted to bring law business to
18
19
     the firm. So did we have a concept of rainmaker? I
20
    don't think it was our concept, but we knew what it
21
    meant.
22
             Q. What I was trying to get at is, was there
23
     one or two particular partners, at Shook Hardy &
24
     Bacon, that brought in most of the clients.
25
             A. I would say, at one time, that was David
     R. Hardy. After that, it was much more diffused.
 2
            Q. And what types of clients did Mr. Hardy
 3
     primarily bring into the firm?
 4
             A. Well, Dave's interest was in litigation.
 5
     So the kinds of clients that Dave brought into the
     firm were individuals, whether plaintiff or
```

you -- you've probably gone through a number of them. So would you tell me, from the time period of when it

defendant, that wanted a good lawyer to represent 8 9 He also represented the Supreme Court 10 Judges of the State of Missouri at one time. There were some other special appointments. He was known 11 12 as a litigator. This was his area. And I would say that's where the big rainmaking occurred, if you want 13 14 to use that, is through David R. Hardy. 15 Q. Was it Mr. Hardy who brought the tobacco 16 clients into the firm? 17 A. Yes. 18 Q. Besides Philip Morris, what other tobacco 19 companies did Shook Hardy represent during the time 20 that you were a partner there? A. I can't give you the order, and I am 21 22 unable -- I mean I'm unable to. When I say can't, I 23 don't mean I'm not going to tell you. I mean I'm 24 unable to tell you the sequence. But Brown & 25 Williamson, Lorillard -- now some of these were not exclusive representations. Some were occasional. 1 Reynolds, American, maybe one case, which was in Missouri. If there were others -- there may be 4 others, but I can't -- those were the major ones. 5 Q. You said some of these were not 6 exclusive. 7 A. Right. 8 Q. Was there one in this group that was 9 exclusive? A. Well, I prob -- maybe I shouldn't have 10 11 said that. Occasionally, the lawyer -- the firm -or the company would have a firm that represented it, 12 13 but they would also want us to represent them too. Q. So would you call it a sort of joint representation arrangement? 15 16 A. I don't know what you would call it. We 17 just -- we would work together on whatever term it 18 19 Q. Would you be lead litigation counsel in 20 those kinds of arrangements? Not you personally, but Shook Hardy. 22 A. Philip Morris, Lorillard, maybe Brown & Williamson. And if we -- if Dave would have an 23 occasional case for a company, he'd be -- would 24 25 already be counseled in it, probably. But he might 1 come in to either try the case or engage in motions, whatever. You know, there wasn't a -- there wasn't 3 an exact pattern on it. 4 Q. When Mr. Hardy left the firm, did he 5 retire or did he die? 6 A. He died. 7 Q. When was that, do you recall? 8 A. I believe it was 1976. 9 Q. And when Mr. Hardy died, is that when you 10 took over as head of the tobacco division? 11 A. Yes. 12 When you were a partner at Shook Hardy & Q. 13 Bacon, did they have a document retention policy? 14 A. Well, there was a document retention 15 policy developed at some point. So, yes, there would have been a document retention policy. I can't tell you when it was, except it was probably some time --

```
well, I don't want to guess. There was a document
    retention policy in effect at some time, which could
20
    be determined.
21
            Q. If I wanted to get a copy of that
    document retention policy, who would I ask at Shook
23
24
            A. I don't know who would have that policy
25
    at this time. I assume that -- I don't know who
1
    would have the document retention policy. I assume
    it's in the tobacco section or in the general
    administrative section.
            Q. If you recall, sir, when the tobacco
 5
    retention pol -- not tobacco, document retention
    policy was inactive, and I understand you don't know
 7
    exactly when that was, was it distributed among the
    firm, among the lawyers?
8
9
            A. Well, I don't know for a fact, but I
10
    assume that -- if you have a document retention
11
    policy, you want the people involved to know what it
    is. So presumably it was. I did not distribute it
12
13
     myself, or see it distributed.
            Q. Do you recall who drafted the document
14
15
    retention policy?
16
            A. It was one of the lawyers -- I think the
17
    tobacco document retention policy was developed by
18
    one or more lawyers in the tobacco section.
19
            Q. Do you recall how the tobacco document
20
    retention policy differed from the general Shook
21
    Hardy document retention policy?
22
                      MR. SUNDERMEYER: Object to the
23
    form.
24
            A. I don't know if it did differ.
25
            Q. But you know there were two?
                                                      69
            A. No, I don't even know that.
1
            Q. Do you know, Mr. Surridge?
            A. Yes. Pat Surridge?
 3
 4
            Q. Yes. Was he a member of the tobacco
 5
    division?
 6
            A. Yes.
 7
            Q. Did he report to you, in a sense, when
    you were the head of the tobacco division?
8
9
            A. Probably, or to somebody else that I
10
    would be working with.
11
            Q. How about Mr. Hoel, H-o-e-l, Donald?
12
            A. Well, the way it worked was that, as work
13
    increased and as people became more specialized,
14
    there might be less reporting. So I can't -- all I
15
     can say is that I would sometimes hear from Don or
16
    hear from Pat about something that was going on.
17
                There was a reasonable amount of autonomy
18
    in the section.
19
            Q. Is that true about Mr. Long, was Mr. Long
20
    at Shook Hardy & Bacon in the tobacco division while
    you were there?
21
            A. Well, Gary wasn't in tobacco,
22
23
    exclusively. He was in one of the other sections at
     one time, I think, and may have been in general
24
25
    litigation at one time.
                                                       70
 1
            Q. Do you recall when Mr. Long joined the
    tobacco division?
```

A. No. 4 Q. How about Mr. Lee Stanford, was he in the 5 tobacco division when you were there? A. Well, he came to the tobacco section while I was there. He had been in another area of the firm. And, of course, this would happen from time to time, people would move from one general 9 10 specialty, I'm going to call it a general specialty, to another. But, yes, Lee came with the tobacco 11 12 section. Q. Did any of the members of the tobacco 13 section ever leave Shook Hardy & Bacon to go to work 14 for one of your tobacco company clients? 15 A. Yes. 16 Q. And who was that, sir, do you recall? 17 18 A. Yeah. That was Charles Wall, W-a-l-l, 19 and Steve -- I'm getting a block on his last name, went to Philip Morris. 20 Q. Steve Parrish? 22 A. Yeah. Sure. He won't like that. 23 Q. No, I don't think he will. Who did Mr. Wall go with? 24 A. And he won't like it that I got a block 25 on his name. When he first came with the firm, he 1 was occupying a part of my office. So we got to know 3 each other fairly well. 4 Who else? I'm sorry. Q. Who did Mr. Wall go with? 5 A. Chuck went with Philip Morris. 6 7 Q. Anyone else that you can recall? 8 A. Well, I can't. But if you want to give 9 me a hint, I'll try to remember them. Those are the two that occur to me right now, based on your 10 question of who went from the firm to one of our --11 12 Q. Tobacco clients. 13 -- clients, yeah. Α. Q. Did any of your lawyers ever leave the 14 firm and go to work for the Tobacco Institute? 15 16 A. I don't think so. I don't think so. 17 Q. Did any of your members of your firm ever 18 leave the firm and go to work for The Council for 19 Tobacco Research? 20 A. I'm reasonably sure the answer to that 21 one is no. 22 Q. Do any partners -- or during the time 23 when you were a partner at Shook, Hardy & Bacon, did 24 any of the partners sit on any of the boards of 25 directors of any of your tobacco clients? 72 A. I sure can't remember any. 1 2 Q. Did any of your partners sit on any --3 sit on the board of directors of The Council For 4 Tobacco Research? 5 A. I'm virtually certain the answer is no. 6 Q. How about the Tobacco Institute? 7 A. On the board? Q. (Nodded head.) 8 9 A. No. 10 Q. How about on the board of a company 11 called LSI, Inc.? A. What's LSI, Inc.? Could be, if I'm 13 thinking of the right --

```
Q. LSI Inc. is the successor, if you will,
15
     in a general sort of term, to the literature
16
     retrieval division.
17
            A. May have had a representative on that
18
    board.
19
            Q. Do you happen to remember who that was?
            A. I don't remember who it was. If we had
20
21
    one, I don't remember who it was. I think that was
22
     one of the retrieval systems that had a board; and I
23
    believe that somebody from Shook Hardy was on it.
24
                      MR. WARD: Counsel, why don't we
25
    take another break.
1
                      MS. NIAL: Yeah, I was going to ask
 2
    if you wanted a break.
 3
                      MR. WARD: Great.
 4
                      (Brief recess taken.)
 5
            Q. (By Ms. Nial) Mr. Shinn, feel a little
 6
    better now that you got to stand up?
 7
            A. You bet.
            Q. We'll try not to make you wait that
8
9
     long --
10
            A. Thank you.
11
            Q. -- for the next break. I apologize.
12
                I wonder if we could talk a little bit
13
    about the other law firms that are involved in
14
    tobacco litigation. Shook Hardy & Bacon has been
    involved in tobacco litigation for about how many
15
16
    years, would you estimate?
17
            A. Well, if we figure the beginning's around
18
    '58, '59, '60, let's say 37 or 8 years.
19
            Q. And during most of that time, you were
20
     involved -- you were involved in that tobacco
21
     litigation as a partner at Shook Hardy; is that
22
    correct?
23
            A. The case, right around the late part of
24
     the 50's or the real early 60's, the case. Then I
25
    think I went off and tried railroad cases or
                                                      74
1
    something. But, later, I was back in the net with
    the -- in the mid-60's. And then, pretty fully
 3
     involved until, I would say, the early 80 ', late
     70's, at which time there was a lot of delegation.
 4
 5
                So -- and toward the end of the 80's,
 6
    just to kind of put you in the picture here, there
 7
    was more administrative work. The firm had grown a
8
    great deal. And we were trying to figure out how
9
    to -- how to deal with that. But that's -- there was
10
    a substantial period though, yes.
11
            Q. When you say there was more
12
     administrative work than the late 80's, do you mean
13
     there was more administrative work as a part of your
14
     job, if you will, as head of the tobacco division?
15
            A. No. I was speaking more of the firm,
16
    generally.
17
            Q. How did the work of the tobacco division
18
    head, as you said you worked for a while, did that
     change over time, become less litigation-intensive
19
20
    and more management-intensive?
21
            A. No. Well, maybe both, in the sense that
    the number of cases increased drastically in the
22
23
    80's. And my acquaintanceship, with what was going
    on, lessened, as the expansion took place.
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the firm, with respect to particular cases; and more need, let's say, for setting the parts of the tobacco section up, in a way that there could be delegation. So that one or two people wouldn't have to know everything that was going on. And I didn't have a --I didn't have a great deal to do with that. I had some.

- Q. Under your -- I guess if you will, your regime, as the head of the tobacco division, what were these new compartments of specialization, or however you want to term it, these new strips of responsibility?
- A. Well, technically, I may not have been head of the tobacco section when the -- well, not technically. The asbestos cases came along, and were a different type of case.
 - Q. Those were the asbestos/tobacco cases.
- A. Yes. The Cippolone case, in New Jersey, was a different kind of case in many regards. So I guess what I'm saying is there would be more need to divide the work up in such a way, that individuals might be working in a more specialized area.
- Q. Besides specializing in specific kinds of cases, did lawyers within Shook Hardy & Bacon also specialize, for example, on particular issues, like

medical issues?

- A. In addition to -- I'm sorry, what was the first part of the question?
- Q. Besides separating responsibility in the tobacco division between different kinds of cases, you described the asbestos/tobacco cases and then the Cippolone case, were there also divisions within that group as to special issues, for example medical issues?
- A. I don't know if separation is the right word. Particular individuals might become more versed --
 - Q. Specialized.
- A. -- in asbestos, someone else might become more versed in cross-examination of a pathologist. I mean this sort of thing happened. don't think it happened by any grand design. That's just the way it worked out.
- Q. Did you have any particular lawyer or partner, within the tobacco group, that was responsible for liaisoning, if you will, with other national counsel who represented tobacco companies?
- 23 A. Well, in a simpler day, there would be 24 meetings of counsel from the different companies, 25 which were sued in tobacco cases, to discuss the 77

stage in which particular litigation might be.

For example, Dave might meet with a lawyer for Reynolds, lawyer for American, whatever, to discuss witnesses available, what's going on. there was quite a bit of exchange of information. And this was a common defense situation, so

6 7 information was exchanged.

8 Q. Do you recall whether or not this common defense situation, as you've termed it was ever

memorialized in a joint defense agreement? 11 A. I've never seen one. 12 See, this started -- this would have 13 started in '54, if we number -- if we start the number from the first lawsuits actually filed, I 15 think Melvin Beli and some others filed lawsuits during 1954. And from that date forward, there were 16 17 all these lawsuits. I think that governed some of 18 these exchanges. 19 Now, I've missed your question, and it's 20 not specific enough. 21 Q. I just asked if there was ever a 22 memorialization of this common defense --23 A. If there was, it would have been 24 considerable before I became involved; or Dave, 25 probably. 78 1 Q. You said that these kinds of meetings started in '54 and continued throughout. Do you 3 remember whether or not they ever became formalized in any way? Did they have a name? A. I've assumed that the company sued had 5 lawyers get together and coordinate. I mean nobody 6 7 ever came to me and said in 1954 we did this, that, 8 and the other. But I've assumed it's because, at 9 some point, Dave and/or -- probably Dave, would meet 10 with principal lawyers from other companies who were sued. 11 12 Q. Do you know whether or not, as part of 13 their discussions, they discussed public relations 14 for the tobacco companies? 15 MR. SCARBORO: I object, and just 16 counsel the witness that anything that implicates the attorney-client privilege, we wish to preserve the 17 privilege and instruct the witness not to answer. 18 19 Q. Do you know whether the CTR grew out of 20 these meetings of counsel --21 MR. SCARBORO: Same objection. 22 Q. -- that started in '54? 23 MR. FALKENSTEIN: Would you repeat 24 the question please. 25 MS. NIAL: I said, do you know whether the CTR grew out of these meetings of counsel 2 that started in 1954. 3 MR. SCARBORO: Same objection, same 4 instruction. In addition, I would object that the 5 questions are now exceeding the scope of a 6 jurisdictional deposition. 7 Q. While you were working with the tobacco 8 division at Shook Hardy & Bacon, do you recall 9 meeting with any members of the Jacob Medinger & 10 Finnegan firm? 11 MR. WARD: Is that a law firm? 12 MR. SCARBORO: I apologize. I 13 missed the question. Could you repeat it. MS. NIAL: I asked, while he was a 14 member of the tobacco division, if he recalls meeting 15 with any members of the Jacob Medinger & Finnegan law 16 17 firm. 18 A. Yes. 19 Q. Do you recall which representatives of 20 that law firm you met with?

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A. At one time or another, I would have met
22
   with certainly Ed Jacob and Tim Finnegan.
            Q. Do you recall whether or not those
23
24
    meetings had to do with specific cases?
                      MR. SCARBORO: I would just caution
25
    the witness that we may be getting close to an issue
    of work product and attorney-client privilege. I
 3
    would say to the witness that you could answer yes or
 4
    no, but please don't do anything further than that.
 5
                      THE WITNESS: I'm sorry, could you
 6
    read it back.
 7
                       (Whereupon, the requested portion
8
            of the record was read by the reporter.)
9
            A. Yes.
10
            Q. Do you know which cases those were?
11
                      MR. FALKENSTEIN: I object for the
12
    reasons stated a moment ago by counsel.
13
            Q. Do you recall whether or not those
14
    meetings had to do with The Council For Tobacco
15
    Research?
            A. You mean ever?
16
17
            Q. Do you ever remember discussing --
18
            A. Globally.
19
            Q. -- the Council For Tobacco Research with
20
    any representative of the Jacob Medinger & Finnegan
21
    firm?
22
                      MR. SCARBORO: Again, I would just
    caution the witness that if, in order to answer that
2.3
    question, you have to divulge information that would
25
    be protected by the attorney-client privilege, we
 1
     instruct you not to answer the question.
                      MR. WARD: Same instruction.
 3
                Mr. Shinn, I assume that you would be the
    person who could best tell whether or not that
    implicates a privilege. If it does, attorney-client
 5
    or work product, then, on the basis of the objection
 6
 7
    of a former client, we would adhere to that request
8
    not to answer the question.
9
                      THE WITNESS: Very well.
10
            Q. I presume you're not going to answer the
11
    question.
12
            A. Right.
13
            Q. With the law firm of Covington & Burling,
14
    did you ever meet with any representatives of the law
15
    firm of Covington & Burling?
16
            A. Yes.
17
            Q. Do you recall who those representatives
18
    were?
19
            A. Tommy Austern, Stan Temko, and whoever
20
    might be there for them from the firm.
            Q. The law firm of Chadbourne & Parke, is
21
22
    that a law firm that is familiar to you from tobacco
23
    litigation?
24
            A. Yes.
            Q. Do you know Janet Brown?
25
                                                      82
 1
            A. Yes.
 2
            Q. Do you know that Janet Brown was a member
 3
    of the board of directors of The Council For Tobacco
 4
    Research?
 5
                      MR. SCARBORO: I'm just going to
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object to the question on the ground that it exceeds the scope of a jurisdictional deposition, and may or may not implicate the attorney-client privilege. 8 9 But, if it does, we would request that the witness 10 not answer the question. 11 MR. WARD: Same instruction. 12 MR. SCARBORO: And if the examiner 13 can explain to me how this relates to jurisdiction, 14 certainly we are open to reconsider the objections to 15 this line of questioning. But we were talking about Shook Hardy & Bacon about 10 minutes ago, and now we 16 seem to have moved on to another subject, that I fail 17 to see the relationship to a jurisdictional 18 19 deposition. 20 Q. (By Ms. Nial) Do you know Mr. Whiteside 21 of Chadbourne Parke? 22 A. I don't believe I ever met Mr. Whiteside. 23 Q. Could you describe, for me, the relationship between Shook Hardy & Bacon, and The 25 Council For Tobacco Research. 83 MR. SCARBORO: Same objection. 1 2 MR. FALKENSTEIN: And as to form. 3 MR. SCARBORO: Let me just make 4 clear what my objection is. My objection is that we are exceeding the scope substantially, dramatically, in my view, of a jurisdictional deposition; and we 6 7 instruct the witness not to answer. 8 MS. NIAL: And you're instructing 9 the witness not to answer, in part, on the basis of a 10 relevancy and scope objection; is that correct? 11 MR. SCARBORO: That's correct. 12 MR. WARD: I want to object on the basis that it seems, to me, to implicate -- if the 13 answer is affirmative that there was an 14 attorney-client relationship, it would be asking of a 15 16 description of the relationship that, going beyond 17 that is attorney-client privilege; and therefore I'd 18 object to it on that basis. 19 MR. SCARBORO: Well, we join in 20 that objection then, and the work product objection 21 as well. Q. (By Ms. Nial) Mr. Shinn, did Shook 22 23 Hardy & Bacon --MR. MEYER: Let me interrupt a 24 25 second. The objection that was an instruction not to answer, as to the relevancy, and that that was lodged. And then there was a second one, wasn't 2 3 there, Mr. Scarboro? 4 MR. SCARBORO: Yes. I joined in 5 the attorney-client and work product objections. 6 MR. MEYER: Attorney-client as 7 well. 8 Q. (By Ms. Nial) Mr. Shinn, do you recall 9 whether or not Shook Hardy & Bacon ever represented 10 CTR? A. I don't believe we did, as far as direct 11 representation. CTR was a defendant in certain 12 13 lawsuits, and they would have counsel. And there was 14 the common defense assertion, as you've mentioned. 15 But as far as our representing The 16 Council For Tobacco Research, I don't believe so.

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17
             Q. When you were at Shook Hardy & Bacon, did
    you, or any member of Shook Hardy & Bacon, ever draft
18
     materials for publication in the national media on
19
20
     the issue of tobacco and health?
             A. I don't think I would say -- I think our
21
22
     function, in this regard, would usually be as a
     result of representation of the Tobacco Institute, in
23
     reviewing materials that might be published by them.
25
     So when you ask did we -- I think you asked if we did
 1
    it?
             Q. Drafted.
 3
             A. I would be hesitant to use the term
 4
 5
             Q. Would it be more fair to say, then, you
 6
     reviewed the materials and edited them, if you
 7
     thought it was necessary?
 8
                      MR. SCARBORO: I'm just going to
 9
     object, and instruct the witness not to answer, to
10
     the extent that this may implicate attorney-client
     privilege issues. I can't tell, precisely, from the
11
    question whether it does. And I have to leave to the
12
     witness's judgment whether or not that is so. But if
13
14
     it is, the companies wish to preserve that privilege
15
     and instruct you not to answer.
16
                      MR. WARD: Same objection, same
17
     instruction.
                Without lawyering the issue, it sounds as
18
            Α.
19
     if you're asking me what advice we would give, which
    would be, to a substantial extent, legal.
20
21
             Q. No. I think you misunderstood my
22
     question.
23
                 I was asking you, purely, what mechanical
24
     activities you engaged in when you got a piece of
    written material from the Tobacco Institute. Did you
25
     A, review it; and did you, B, edit it if necessary.
 2
                      MR. SCARBORO: Same objection, same
 3
    instruction.
 4
                      MR. WARD: Same objection, same
 5
    instruction.
 6
                      MR. SCARBORO: Let me add, by the
 7
     way, and I just -- I hate to repeat this every time,
 8
     but we also object that the question is beyond the
 9
     scope of the jurisdictional deposition; and we also
10
    assert that having the witness testify about this
11
    would violate Rule 1.6 of the Missouri rules of
     Professional Conduct, as well as the joint defense
13
    privilege.
14
                       MR. WARD: Mr. Shinn, based on your
15
     former client's objection, as stated in the record,
16
     and instruction, I would instruct you, you need not
17
     answer that question.
18
             Q. Mr. Shinn, I wonder if you could tell me
19
     what the purpose of the Tobacco Institute was.
20
                      MR. SCARBORO: Same series of
21
     objections and instruction.
22
             Q. Mr. Shinn, are you aware that the Tobacco
23
     Institute performed lobbying services for the tobacco
24
     industry?
25
                      MR. SCARBORO: Same objections and
     same instruction.
 1
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Q. Are you aware that the Tobacco Institute 3 developed public relations materials to be published 4 in national media? MR. SCARBORO: Same objections and same instructions. Let me just add one note to the 6 7 objections that -- an explanatory note to the objections I've made. The Plaintiff in this case has 8 9 chosen to ask a lawyer -- to subpoena a lawyer for 10 the purpose of testifying. And I assume the 11 attorneys for the Plaintiff are aware that there is 12 an ethical obligation, on the part of a lawyer, not to reveal information relating to the representation of a client, unless the client consents, with certain 14 15 exceptions. 16 We are invoking that ethical obligation 17 in this case, and we are not consenting to have 18 Mr. Shinn testify generally. Lawyers are and ought 19 to be the witnesses of last resort in a case, not the 20 witnesses of first resort. 21 We understand that the Court has issued 22 an order regarding jurisdiction -- a deposition 23 regarding jurisdiction. And to the extent that that order has been issued, we believe we have an 24 25 obligation to permit the witness to testify. 88 1 But beyond matters clearly related to jurisdiction, we believe we not only have the right, under the Court's order, not to have the witness 3 4 testify, but that we have a right, under the Missouri 5 ethical rules, not to have the witness testify. 6 MS. NIAL: You do understand, 7 Mr. Scarboro, that Shook Hardy & Bacon is a defendant 8 in this lawsuit; and that Mr. Shinn, in large part, is here as a fact witness on jurisdiction and, 9 subsequent to this, will probably be called as a fact 10 11 witness on merit. 12 MR. SCARBORO: To the extent that 13 he is a fact witness on jurisdiction, we agree. He's 14 here to answer questions about jurisdiction. You 15 have asked some, but not very many. That's my 16 judgment. 17 MS. NIAL: And you understand that there are -- real and true facts are not subject to 18 19 the attorney-client privilege --20 MR. SCARBORO: That what? 21 MS. NIAL: -- if he is a fact 22 witness -- if he is a fact witness and he knows facts 23 that don't involve communication between he and his 24 client, that is not covered by attorney-client 25 privilege. MR. SCARBORO: Well, I'm not going 1 to debate the scope of the attorney-client privilege. But there are other constraints upon his ability to testify, and rights that are possessed by his former 5 clients not to have him testify, including an ethics rule of the Missouri Supreme Court, and as well as 6 7 the attorney-client privilege, the work product 8 doctrine, and the joint defense privilege. 9 MR. WARD: Mr. Shinn, you've heard 10 the comments of counsel for both Plaintiff and several of the Defendants. To the extent that a former client of yours, and either a former or

13 current client of Shook Hardy & Bacon, has instructed 14 that they do not want issues and statements of representation testified to by you, as their former 15 16 counsel, you need to adhere to that instruction. THE WITNESS: Thank you. 17 18 Q. (By Ms. Nial) Okay, Mr. Shinn. Let's 19 see if we can ask you a question that isn't 20 privilege. Maybe I'll ask you what your lunch is 21 going to be. 22 Okay. Back to the Tobacco Institute. 23 Have you read any published public materials 24 regarding the Tobacco Institute? 25 MR. SCARBORO: The question is has 1 he read any --2 MS. NIAL: Any public published 3 materials about the tobacco industry. 4 MR. SCARBORO: Could you explain to 5 me, counsel, what this has to do with the deposition on jurisdiction. 6 7 MS. NIAL: I don't think that I am 8 required to do that. And I think you have made your 9 objections so obvious, clear, and verbosely, that 10 there's no need for us to go into this issue again. 11 We'll probably have to argue it before the Judge. 12 You've made some rather unbelievable 13 objections to my questions, in reference to the Tobacco Institute and other things, that, if I could 14 just move on and then you can make your record. 15 16 You've already made your record and eaten up a lot of 17 the deposition. If I could just ask a few questions, 18 we can get finished. 19 MR. SCARBORO: I appreciate the compliment. And I instruct the witness not to answer 20 on the grounds that it exceeds the scope of the 21 22 deposition, also a deposition on jurisdiction, and as 23 well as the ethical rule that has previously been 24 cited. 25 MR. SUNDERMEYER: Also object as to 91 1 form. Q. (By Ms. Nial) Mr. Shinn, would it be your position, based on the ethical rules cited by 3 counsel here, that you cannot answer any questions regarding the Tobacco Institute? 5 6 MR. SUNDERMEYER: Objection. To 7 the extent that's addressed to him as a former partner of Shook Hardy, I advise him that he need not 9 form any present opinions. It's not in his position 10 here to engage in a legal discussion with counsel for 11 the Plaintiff. Instruction not to answer the 12 question. 13 MR. WARD: Same instruction. 14 Q. (By Ms. Nial) Was the Tobacco Institute 15 founded to influence the public perceptions relating 16 to the tobacco industry? 17 MR. SCARBORO: Same objections, 18 same instruction. Q. Was it founded to --19 20 MR. MEYER: Just -- this is Hank 21 Meyer. 22 Just so I note for the record, I know 23 that you all are giving him instructions.

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24
                 And when you don't answer, Mr. Shinn,
25
    you're abiding --
                                                       92
 1
                 Or maybe you could ask, he's abiding by
    the instruction of counsel.
 3
                       MR. WARD: Yes, that's correct.
 4
                       MR. SUNDERMEYER: Why don't we just
 5
    have the understanding, whenever he doesn't answer
 6
     after an instruction, that means he's following that
 7
     instruction.
 8
                       MS. NIAL: I had that
9
    understanding.
10
                       THE WITNESS: We understand, right?
                       MS. NIAL: We understand.
11
12
    understand.
13
                       THE WITNESS: Thank you.
14
                      MS. NIAL: Why don't we take a
15
    break for a minute.
                       (Brief recess taken.)
16
17
             Q. (By Ms. Nial) Mr. Shinn, I'm on a
    downhill slide at the moment, at least for today.
18
19
                 Understanding that counsel's advised you,
     several times, not to answer questions regarding the
20
21
    Tobacco Institute and CTR, I still need to get that
22
    information. So I still have to ask you those
23
    questions. It's not to harass you, just to try to
24
    get some information.
25
                Now, we talked a little bit about the
 1
    Committee of Counsel, which was a part of the Tobacco
    Institute. I wonder if -- I'm going to run through a
 2.
 3
    couple of other committees, and maybe you can
     identify them for me.
 5
                 Are you familiar with a committee called
 6
    the Ad Hoc Committee?
 7
                       MR. SCARBORO: Same objections,
 8
     same instructions.
9
                Let me just enumerate, because we've had
10
    a break. I'll just list the objections, I won't
11
    argue them. Exceeds the scope of the deposition,
    violates the ethics rule, implicates the common
    interest defense privilege, the attorney-client
13
14
    privilege, work product.
15
                      MS. NIAL: Just to clarify, you
16
    don't mean that my question violates the ethics rule.
17
    You just meant that the answer might violate the
18
     ethics rule.
19
                      MR. SCARBORO: If I said that, I
20
    did not mean to say it. And, you're right, your
21
    question does not.
22
                       MR. WARD: Mr. Shinn, Mr. Scarboro
23
    is objecting, I believe, on behalf of a number of the
24
     Defendants, who were clients of yours during your
25
     active practice, and are clients of the firm
                                                       94
 1
    currently and past. To the extent that that
    objection relates to a belief on their part and an
    objection that your answer would violate the
 4
    attorney-client privilege, I would instruct you that
 5
    it would be inappropriate for you to answer that
 6
    question, based on their objection and their request
 7
     and their instruction.
                       THE WITNESS: Thank you.
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Q. (By Ms. Nial) And I assume that you're
10
    not going to answer on advice of counsel, right?
            A. Yes. We can probably have that
11
12
     assumption, if that's okay with you.
13
            Q. You have a standing assumption.
14
                Are you familiar with the committee
15
     called the Research Liaison Committee?
16
                      MR. SCARBORO: Same objections,
17
    same instruction.
18
            Q. How about the Committee of Six?
19
                     MR. SCARBORO: Same objections,
20
     same instruction.
            Q. How about the Council of Counsel?
21
22
                      MR. SCARBORO: Same objections,
23
    same instruction.
24
            Q. Are you familiar with the --
25
                      MR. MEYER: Let me break it down
    just so -- I know that we've taken a break and, to
    clarify, Mr. Shinn -- this is Hank Meyer. Mr. Shinn,
    by not answering, by not making any response while
    following the instruction of counsel; is that
 5
    correct?
 6
                      THE WITNESS: Yes.
 7
            Q. (By Ms. Nial) Are you familiar with the
8
    Lawyer Policy Committee?
9
                      MR. SCARBORO: Same objections,
    same instruction, unless you can connect this somehow
10
     with jurisdiction discovery, and then we would permit
11
12
13
            Q. Are you familiar with the Industry
14
    Technical Committee?
15
                      MR. SCARBORO: Same objections,
16
    same instruction.
            Q. Do you know Mr. Henry Ramm?
17
            A. I did know him. I think Henry's dead.
18
            Q. When you knew Mr. Ramm, was he a lawyer
19
20
     for one of the tobacco companies?
            A. Yes.
21
22
            Q. Do you recall which tobacco company?
23
            A. R. J. Reynolds.
24
            Q. Did Mr. Ramm become the chairman and
    president of The Council For Tobacco Research?
25
                                                      96
1
                      MR. SCARBORO: Same objections,
 2
    same instruction.
 3
            Q. I assume that you're answering on the
    advice of counsel?
 5
            A. (Nodded head.)
            {\tt Q.}\  \  \, Are you familiar with the work of the
 6
 7
    University of Kentucky in reference to tobacco and
8
    health?
9
                      MR. SCARBORO: I'm sorry. Would
10
    you repeat that. I didn't hear it.
11
                      MS. NIAL: I asked Mr. Shinn if he
12
    was familiar with the work of the University of
13
    Kentucky with regard to tobacco and health.
14
                      MR. SCARBORO: Same objections,
15
    same instruction.
16
           Q. Mr. Shinn, are you familiar with the term
17
   special project?
18
                     MR. SCARBORO: Same objection, same
19
    instructions.
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20
             Q. Same response.
             A. (Nodded head.)
21
22
             Q. Are you familiar with special account?
23
                      MR. SCARBORO: Same objections,
     same instruction. Again, with the caveat that if you
24
25
     can link this to something having to do with
                                                       97
     jurisdiction, we will permit it.
 2
             Q. Mr. Shinn, do you know what a conspiracy
 3
     is?
                       MR. SUNDERMEYER: Object to the
 4
 5
     form. Again, that calls for the witness to address
     himself to a present legal conclusion, which I think
 6
 7
     he has no obligation to do, for the Plaintiff. And I
 8
     would instruct him not to answer.
 9
             Q. Mr. Shinn --
10
                      MR. SUNDERMEYER: At least to the
11
     extent that he would have acquired that legal
     understanding, whatever it is, while he was a partner
13
     at Shook Hardy.
             Q. Mr. Shinn, do you have any understanding
14
15
     of what a conspiracy is, based on your law school
16
     training?
17
                       MR. SUNDERMEYER: I'll let him
18
    answer that, to the extent that he can give you an
19
    answer that has nothing to do with his work as a
20
    lawyer in the firm. I don't think he has any
    obligation, in this deposition, to be giving you
21
     legal opinions. It's also beyond the -- it's utterly
22
23
    beyond the scope.
24
                 So I think I won't let him answer. It's
25
     so far beyond the scope.
                                                       98
                      MS. NIAL: Okay. So that's an
 1
 2
     instruction not to answer based on scope.
                      MR. SUNDERMEYER: It's based on
 3
    beyond the scope, it's totally beyond the scope, and
     it calls for a present opinion. I don't think that
 5
 6
    this lawyer is required, in a jurisdictional
 7
     deposition, to provide the -- basically to give the
 8
     Plaintiffs expert opinions. That's what you're
 9
     asking it for. I don't think that's appropriate.
            Q. Mr. Shinn, is it possible for a lawyer to
10
11
     become so involved in the wrongdoing of a client that
12
     he becomes an accomplice?
13
                      MR. SUNDERMEYER: Object to the
14
     form, and the same objection --
15
                      MR. SCARBORO: Join in the
16
     objection.
17
                       MR. SUNDERMEYER: -- that I made a
18
     moment ago.
19
                       MR. SCARBORO: Join in the
20
     objections on all the bases that have previously been
21
     set forth.
22
                       MR. WARD: We'd adopt those
23
     objections and instruct you not to answer that
24
     question.
25
             Q. Do you have a lay opinion of what the
 1
     word conspiracy means?
 2
                      MR. SCARBORO: Same objection, same
 3
     instruction.
 4
                      MR. WARD: I want to add to the
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objection that, additionally, it's argumentative.
 6
                      MR. SUNDERMEYER: Same objections.
 7
                      MS. NIAL: Didn't mean to argue. I
 8
     was just trying to figure out if the witness had an
9
     understanding of what conspiracy means.
10
                      MR. SCARBORO: Well, as long as
     we're making speeches, I don't think that's what
11
12
    you're doing at all.
13
             Q. (By Ms. Nial) Let's talk about some more
14
    of these committees. Are you familiar with a
15
    committee for dealing with the Federal Trade
16
    Commission?
17
                      MR. SCARBORO: Same objections,
18
    same instruction.
19
            Q. Same response.
20
            A. (Nodded head.)
21
            Q. Mr. Shinn, is the writing of scientific
22
    materials the work of a lawyer?
23
                      MR. SUNDERMEYER: Same objections
24
    that I made a moment ago. It calls, again, for
25
    present opinion.
 1
                      MR. SCARBORO: And we make the same
 2
    objections that we've made to previous questions.
 3
            Q. Mr. Shinn, is it appropriate for a lawyer
 4
     to tell a client to destroy documents that might be
 5
     damaging in litigation?
 6
                      MR. SUNDERMEYER: Same objection.
 7
                      MR. SCARBORO: Join.
            Q. (By Ms. Nial) And same response?
 8
9
            A. (Nodded head.)
10
                      MR. SCARBORO: This is a deposition
11
     about jurisdiction, not about rhetoric.
                      MS. NIAL: This is a deposition
12
     about conspiracy-based jurisdiction that is not
13
14
    prescribed by Oklahoma law, according to Judge Lucas.
15
    And Judge Lucas's order regarding the scope of
16
    conspiracy-based jurisdiction has been upheld by the
17
    Oklahoma Supreme Court.
18
                 So this deposition is most assuredly
19
    about conspiracy, and Shook Hardy & Bacon's
    participation therein. Whether it participated with
20
    its clients or with its clients's co-counsel or
21
22
    whatever, it still can be a basis of jurisdiction in
23
    Oklahoma.
24
                So, again, I think we're totally within
25
    the scope. We're attempting to get information out
                                                       101
1
    of Mr. Shinn. And it's clear that the tobacco
     lawyers don't want us to get that information.
 3
                      MR. SCARBORO: What is clear is
 4
    that you are not asking questions which are addressed
 5
     to jurisdictional issues. If you were to ask such
 6
     questions, we would be pleased to have the witness
 7
     answer them.
 8
                This is not a merits deposition about
     your claim of conspiracy. This is a deposition about
9
10
    Shook Hardy's contacts with the State of Oklahoma,
    whether those contacts exist independently of the
11
12
    firm's representation of the tobacco companies or on
13
    whatever other theory you have, including a
14
     conspiracy theory.
15
                But the questions, in order to be proper
```

```
under the Court's order, as we understand it, have to
17
    be -- have an Oklahoma component to them. They have
    to have something to do with being directed to the
18
19
    citizens of Oklahoma in some fashion.
                I fail to understand -- most of the
20
21
    questions you've asked seem, to me, not addressed to
22
    that topic and therefore we object to them.
            Q. (By Ms. Nial) Mr. Shinn, do the tobacco
23
24
    companies sell cigarettes in Oklahoma? Do the
25
    tobacco companies sell cigarettes in Oklahoma?
                                                      102
1
            A. Well, the tobacco companies, as I
    understand it, sell to wholesalers, who sell to
2
3
    retailers.
 4
                Now, are they selling directly in
5
    Oklahoma? I don't know. I mean this is a -- you
    know, it may be a legal conclusion. It would appear
6
7
    that the principal brands are on sale in Oklahoma.
8
            Q. So you would agree with me that the
9
    Philip Morris brands of cigarettes are sold in
10
    Oklahoma.
                      MR. WARD: Well, I want to object
11
12
    to the form of the question. Mr. Shinn is trying to
13
    answer questions. It shouldn't be premised on
14
    whether he agrees with you or not. Just ask your
15
    question and he'll try and answer it.
            Q. To your knowledge, are Philip Morris
16
17
    cigarette brands sold in Oklahoma?
            A. When you say to my knowledge, have I been
18
19
    in Oklahoma and seen them sold? No. Would I assume
20
    that they are? Yes.
21
            Q. Did any member of the Shook Hardy & Bacon
22
    law firm, while you were head of the tobacco
    division, advise any of your tobacco clients that
23
    they should close down research facilities?
24
25
                      MR. SCARBORO: Object, same
                                                      103
1
    instructions, same objections.
            Q. And are you not going to answer?
2
3
            A. On advice.
 4
            Q. I asked you a question about the Research
5
    Liaison Committee before, and you didn't answer the
    question based on advice of counsel. But didn't you
6
7
    have some relationship with that Research Liaison
8
    Committee? Didn't you start it up again after it had
9
    fallen into disuse?
10
                      MR. SCARBORO: Same objections,
11
    same instruction.
12
            A. On advice.
            Q. Do you know who Leonard Zahn is?
13
               Yes.
14
            A.
            Q. Who was Leonard Zahn or who is -- who was
15
16
    Leonard Zahn, when you knew him?
17
            A. Again, I don't know whether it was or is,
18
    'cause I haven't seen him for a long time. Leonard
19
    Zahn was a public relations -- maybe freelancer, when
20
    I knew him or as I remember him; and would
21
    occasionally do some work for The Council For Tobacco
22
    Research.
23
            Q. Do you recall whether or not Mr. Leonard
24
    Zahn was a member of the Research Liaison Committee?
25
                      MR. SCARBORO: Same objections,
                                                      104
```

```
1
    same instructions.
 2
            Q. And same response.
 3
            A. Same response.
            Q. Have you ever heard of something called
    the College of Tobacco Knowledge?
 5
 6
                      MR. SCARBORO: Same objections,
7
    same instruction.
          Q. We talked a little bit about the
     literature retrieval division. Do you know when that
9
10
    literature retrieval division within the CTR was
11
     established?
12
                      MR. SCARBORO: Same objections,
13
   same instruction.
14
      Q. Do you know what the purpose of the
15
    literature retrieval division was within CTR?
16
                      MR. SCARBORO: Same objection, same
17
    instruction, unless of course you can link it to
18
    jurisdiction.
19
            Q. Are you familiar with the Tiderock
20
    Corporation?
21
            A. Well, familiar would go too far. The
22
    word --
23
            Q. Do you know --
            A. -- Tidewater?
24
25
            Q. No. Tiderock --
                                                     105
            A. Tiderock --
1
            Q. -- Corporation.
 2
 3
            A. -- Corporation, rings a bell, way back.
 4
            Q. Does it ring a bell in connection with
 5
    the Tobacco Institute?
            A. I'm trying to remember if there was a
 6
7
   particular person operating as Tiderock.
                Well, if it's the company I'm thinking
9
    about, they may have had a relationship with the
10
    Tobacco Institute at one time.
            Q. How about the Ted Bates Company or
11
12
    Corporation?
13
            A. Don't know.
14
            Q. Does Shook, Hardy & Bacon advise the
15
    National Smokers Alliance?
16
           A. I don't even think I know what it is. So
17
     I guess my answer is I don't know.
           Q. How about Healthy Buildings
18
19
    International?
20
                      MR. SCARBORO: How about it? Is
21
   that a question?
22
                      MS. NIAL: I'm sorry. I was being
23
   too conversational, and I apologize.
24
                      MR. SCARBORO: That's all right. I
    just didn't....
25
                                                     106
            Q. Does Shook Hardy & Bacon advise Healthy
1
 2
    Buildings International?
            A. I don't have any idea.
 4
            Q. Do you know whether or not Shook Hardy &
 5
    Bacon advises the Center For Indoor Air Research?
 6
            A. Center For Indoor Air Research, would be
 7
    environmental smoke, I guess.
8
            Q. That's correct.
9
            A. Don't know.
10
            Q. Are you familiar with two cases, one
11 called the Pontiac Stadium case in Michigan, and one
```

called the Superdome case in Louisiana? 12 13 A. Yes. 14 Q. Did Shook Hardy & Bacon represent any of 15 the parties in either of those cases? A. I don't even remember who the parties 16 17 were, but I remember we were in the cases somehow. I can't give you -- I don't remember, you know, who 18 19 brought suit, whether there were suits brought. But there -- I remember those two stadiums. 20 21 Q. You don't remember --22 A. Pontiac and New Orleans? 23 Q. The Superdome. 24 A. Yeah, is that the New Orleans? 25 Q. Correct. Uh-huh. 107 1 A. Yeah. Q. You don't remember whether or not you 2 3 were counsel of record in those cases? A. Well, I don't, but that doesn't mean a thing, I mean that I -- I can't remember. 5 Q. Do you recall whether or not the Tobacco 6 7 Institute was a party in either of those cases? A. Well, I don't recall, specifically, the 9 makeup of the lawsuits. I mean except what you say, 10 that they were lawsuits. 11 Q. Uh-huh. A. I don't know. TI -- I don't know, but TI 12 may have been involved in the Superdome case. The 13 other one, I have no recollection. And it's pretty 14 15 vague on that one. 16 Q. Do you recall whether there were other 17 cases of that kind? And it's my -- let me back up 18 and say, it is my understanding that those cases had to do with smoking regulations within those facilities, in the Superdome and in the stadium. 20 21 A. Okay. Is that the question? Q. No. I'm giving you a background to the 22 23 question. I'm just telling you what my understanding 24 is. And I'm asking you whether or not -- the 25 question is whether or not you are aware of any cases in which Shook Hardy represented the Tobacco 1 2 Institute, where smoking regulations in public places 3 were an issue. 4 A. I'm not sure who we represented. Could 5 have been The Institute. Those are the only two stadium cases I remember. I think there's a state 6 7 regulation case, maybe New Jersey, long time ago. 8 Q. Do you recall any public hearings or 9 other meetings of regulatory bodies, where smoking 10 regulations were being discussed, at which a Shook 11 Hardy & Bacon representative appeared? 12 A. I'm trying to remember if the Congress 13 had any hearings on these. And I indicated before, I 14 didn't think anyone from Shook Hardy appeared. I 15 mean that's just my recollection now. I think there were some hearings. I think they were some time in 16 the 70's, the ones I remember, and there may have 17 18 been hearings later but.... 19 Q. But as you sit here now, you can't 20 remember if any Shook Hardy & Bacon representative 21 ever made a representation at those hearings. 22 A. The -- I think the -- either Senate or

```
House hearings would be either TI experts, maybe
24
    company. I don't remember appearing at any of those.
            {\tt Q.}\,\, Do you recall whether or not Shook
25
                                                       109
    Hardy & Bacon lawyers ever helped prepare witnesses
     to go to, for example, Congressional hearings?
 3
            A. Yes.
 4
            Q. Do you recall who those witnesses might
 5
    be?
 6
                      MR. SCARBORO: I'm going to object
 7
    and instruct the witness not to answer on the basis
    of the objections that have previously been lodged.
9
            Q. And I assume you're not going to answer,
10
    based on advice of counsel.
11
            A. Correct.
12
            Q. Mr. Shinn, are you familiar with the
13
    Journal of the American Medical Association,
14
    otherwise known as JAMA?
15
            A. Yes.
16
             Q. Are you aware that there was a rather
17
    extensive edition of the JAMA that dealt with the
18
    tobacco and health-related issues, about two years
19
    ago?
            A. Yes.
20
21
            Q. Are you familiar with some of the
22
    statements made in those articles relating to Shook
23
    Hardy & Bacon lawyers?
24
            A. Vaguely.
            Q. Vaguely. What was your --
25
                                                       110
            A. Not all, probably.
 1
 2
            Q. What was your reaction to those articles?
 3
                      MR. SUNDERMEYER: Objection.
                      MR. SCARBORO: Same objections,
 5
    same instruction.
 6
                      MR. SUNDERMEYER: I reiterate my
 7
    objections as well.
8
            Q. As a former partner at Shook Hardy &
9
     Bacon, did you take any action to encourage your law
10
     firm to sue JAMA?
11
                      MR. SCARBORO: Same objections,
12
    same instruction.
13
                      MR. SUNDERMEYER: Same objections.
    And, on its face, calls for work product; common
14
15
    interest too, I think.
16
            Q. (By Ms. Nial) I assume you're not going
17
    to answer based on advice of counsel.
18
            A. That's correct.
19
            Q. Were you at all concerned that some
20
    persons reviewing documents relating to Shook Hardy &
21
    Bacon might come to the conclusion that your law firm
22
    was participating in a conspiracy with its client?
23
                      MR. SCARBORO: Same objection, same
24
    instruction. In addition, argumentative, as other
    questions have been, and goes to the merits of the
 1
    case rather than jurisdiction.
                      MS. NIAL: Not wanting to be
    repetitive, but I think paragraph 3 deals with that
 4
    issue, of the Judge's March 5th order.
 5
                      MR. SCARBORO: I agree with that.
    It certainly does, particularly as elaborated by the
    proposal that was made by the Plaintiff, and which
```

the Court adopted, and which proposal does indeed 9 contain requests for admission and production of 10 documents that are closely tied to Oklahoma, which 11 your questions are not. 12 MR. WARD: Mr. Shinn, all of these 13 objections being made, I don't need to repeat. I'm entitled, by agreement of all counsel, that they are 14 15 restated on your behalf, personally. You understand 16 that, I assume. 17 THE WITNESS: Yes. And I'm 18 accepting the advice. 19 Q. Mr. Shinn, is the Shook Hardy & Bacon law 20 firm a partnership? MR. WARD: The question present 21 22 tense? 23 Q. Is it now a partnership? 24 A. I'm not sure what --25 Q. What was it when you retired? 112 1 A. I'm not even sure of that, because there were changes that were made, I know, from time to time. And I -- I cannot tell you what the exact -- I mean it's a matter of record, but I can't -- I can't 5 tell you. Most of the time I was there, it was a 6 partnership. 7 But in the 80's, things began to change, 8 and there were P. C.'s, all sorts of different ways 9 of organizing. And my answer is I don't know. 10 Q. Are you aware of whether or not Shook 11 Hardy & Bacon has any insurance, if it's found liable 12 in the case brought against it by the State of 13 Oklahoma? 14 MR. SUNDERMEYER: Objection, that 15 is totally and utterly beyond any permissible scope 16 of a jurisdictional deposition. 17 MR. SCARBORO: Same objections, 18 same instruction. 19 Q. I assume you're not going to answer --20 A. Correct. 21 Q. -- on advice of counsel. 22 Do you have any continuing financial 23 interest in the law firm of Shook Hardy & Bacon? 24 A. I think not. 25 Q. They bought you out when you retired, did 1 they? A. We had a plan for retiring partners. And 2 it's been paid out. As I say, I can go in -- there's a joint office and -- but my parking place is gone, 5 I'm not getting any money. 6 MR. SUNDERMEYER: It's tough these 7 days. 8 MS. NIAL: You guys are really 9 hard. 10 Q. Another question and maybe one or two 11 more. 12 Did you happen to meet with any lawyers 13 from Covington & Burling before this deposition? 14 MR. WARD: You mean in preparation 15 for the deposition? 16 MS. NIAL: Yes. 17 Q. In preparation for this deposition. 18 A. No.

```
Q. How about Arnold & Porter, did you meet
20
    with anybody from Arnold & Porter before this
    deposition?
21
22
            A. No.
23
            Q. So you only met with Shook Hardy & Bacon
24
     lawyers and Mr. Ward; is that correct?
25
            A. Mike, Gene, Larry. I mean there were
 1
    others from time to time, but they would have been
 2
    from Mike's office or our office.
 3
            Q. So you didn't meet with, for example,
     lawyers from Debevoise & Plimpton.
 5
            A. No.
 6
            Q. Or Skad & Arps (ph)?
 7
                (Shook head.)
            Α.
 8
             Q. No other lawyers from any other law firm.
9
                One other question. Did you have an
10
     occasion to read the Sarokin opinion, issued by
11
     Judge Sarokin in the Haines case?
12
            A. Well, probably a long time ago, uh-huh.
13
     I'm not sure. Can you tell me when that opinion was.
            Q. '92.
14
15
                '92. Probably read it.
            Α.
16
            Q. Did you notice, when you read that
17
     opinion, that you were quoted quite extensively?
18
            A. Well, whatever quite extensively is my
19
    name appeared in the opinion.
20
            Q. Several times. Do you remember -- I can
21
     get a copy of that.
22
                      MS. NIAL: Do we have a copy of
23
    that order here?
24
                       (Whereupon, Shinn Deposition
25
            Exhibit No. 2 was marked for identification.)
            Q. There's one or two documents that are
1
    quoted in here that I'd sort of like to talk to you
     about, if you don't mind. And I recognize the
    history of this opinion. I'm not trying to hide it.
 5
    We know that the Third Circuit wasn't happy with some
 6
    of the things that Judge Sarokin said. But the
 7
    document -- nevertheless, the quotes are there.
 8
                One in particular, on Page 35, talks
9
     about -- I think your lawyers's looking through that
10
     right now.
                If you would read the quote, and then
11
12
    I'll ask you a question about it.
13
                      MR. SCARBORO: I'm going to object,
14
    and instruct the witness not to answer about any
15
    opinions he has or knowledge he has about the
16
    substance of what's said in this document, unless you
17
    can show me that it's somehow related to
18
    jurisdictional discovery, on the basis of the
19
    objections we've already made. And we'd instruct the
20
    witness not to answer on the basis of those
21
    objections. I see no point in having the witness
22
    read Judge Sarokin's -- you can read it.
                      MS. NIAL: I wasn't going to ask
23
24
    him to read it out loud. You were prejudging my
25
    question.
                                                       116
 1
                      MR. SCARBORO: I apologize.
 2
                      MS. NIAL: If you'd let me ask the
     question and then object, that's sort of the way it's
```

```
4
    done, isn't it?
 5
                      MR. SCARBORO: It is usually. But
    we can certainly cut short, as far as I'm concerned,
 6
 7
    because I'm going to object, unless there is some
     showing that this is connected with jurisdiction,
 9
     other than just rhetorical question asking.
                       MR. MEYER: For the record, we
10
11
     believe all of these questions are connected with
12
     jurisdiction, as we said earlier on; and that the
13
     opinion that was issued on March 5, 1997 takes into
14
     it the decisions that were made on December 2nd,
     1996; December 3rd, 1996; February 10 of 1997,
15
    February 17 of 1997; and that we believe everything
16
17
    as set out in there that we've asked today is in fact
18
     jurisdictional.
19
                 But are you instructing him not to read?
20
                      MR. SCARBORO: No. Go ahead
21
     please. I just thought maybe we could cut this
22
     short.
23
                       MR. WARD: They'd like for you to
24
    read --
                       MS. NIAL: Not to read it out loud.
25
 1
    Just read it to yourself is fine.
 2
                      MR. WARD: Yeah, the quotation
 3
    beginning on Page 35.
                      MR. SCARBORO: This is an opinion
 5
    of a District Judge of the United States District
 6
    Court for the District of New Jersey.
 7
                      MS. NIAL: A great state, the State
 8
    of New Jersey.
 9
                      MR. SCARBORO: So stipulated.
10
     of the best.
11
            A. Okay.
12
             Q. I think we've now degenerated it to
13
     whatever.
14
                But, nevertheless, I just had one or two
     questions on this. Do you recall the November 15th,
15
16
     meeting that Mr. Seligman is referring to?
17
                      MR. SCARBORO: Same objections,
18
    same instruction.
19
            Q. And the same response on advice of
20
     counsel, you won't answer.
21
            A. (Nodded head.)
22
             Q. Do you remember any of the statements
23
    that have been quoted by Mr. Seligman in his
24
     memorandum to file?
25
                      MR. SCARBORO: Same objections,
                                                       118
 1
     same instruction.
 2
                      MR. WARD: Same.
 3
             A. Accepted.
 4
             Q. The same response.
 5
                Do you recall that the CTR was in fact
 6
     set up for public relations purposes?
 7
                      MR. SCARBORO: Same objections,
 8
     same instruction.
 9
             Q. And that it was used as an industry
10
     shield, do you recall that CTR was used as a industry
11
     shield?
12
                      MR. SCARBORO: Same objections,
13
     same instruction.
14
                      MS. NIAL: I think there was one
```

```
other document that I wanted to ask you about, that's
    quoted in this opinion.
16
17
                You know what, we'll put this opinion
18
     aside. I won't ask you any more about it.
            Q. (By Ms. Nial) Just jumping back, for one
19
20
     second, one more question on CTR.
21
                Are you aware that CTR is a trade
22
     association under the federal tax code --
                      MR. SCARBORO: Same objection.
23
            Q. -- identified as a 501C6 corporation?
24
25
                      MR. SCARBORO: I apologize for
    interrupting. Same objections, same instruction.
1
            A. Accepted.
                     MR. MEYER: For the record, at this
 3
    time, Mr. Ward, it's my understanding that unless
    there's any objection by counsel, that we will
5
    adjourn at this time today, being May 20th, 1997,
 6
7
    till 1:30 o'clock PM tomorrow, May 21, 1997.
                      MR. WARD: Yes, that's agreeable.
8
9
                      MR. MEYER: And that we will be
10
    able to utilize this room, as well?
                      MR. WARD: Yes. Absolutely.
11
12
                      MR. MEYER: We'll close the record.
13
                       (Witness excused at 1:00 PM.)
14
15
                            WILLIAM W. SHINN, VOL. I
16
    STATE OF _____
17
    COUNTY OF _____
18
                Subscribed and sworn to before me this.
     _____ day of ______, 19____,
19
20
21
                              NOTARY PUBLIC
22
    My Commission Expires_____
23
    In re: State of Oklahoma v. R. J. Reynolds, et al.
24
25
                                                      120
 1
                    CERTIFICATE
 2
                I, RITA M. LUPERCIO, a Certified
    Shorthand Reporter within and for the States of
    Kansas and Missouri and a Notary Public within and
    for the State of Missouri, hereby certify that the
    within-named witness was first duly sworn to testify
    the truth, and that the deposition by said witness
    was given in response to the questions propounded, as
    herein set forth, was first taken in machine
    shorthand by me and afterwards reduced to writing
 7
    under my direction and supervision, and is a true and
    correct record of the testimony given by the witness.
                I further certify that during the course
    of the taking of said deposition, that questions were
     asked objected to, and, as agreed to by counsel, when
10
    the witness did not answer, said questions were to be
```

referred to the Court for direction, and I hereby certify said questions to Your Honor for direction, as found on Page 20, Line 5; Page 23, Line 17; Page 24, Line 6; Page 43, Line 18; Page 45, Line 10; Page 47, Line 7; Page 59, Line 9; Page 78, Lines 12 and 19; Page 80, Line 17; Page 82, Lines 2 and 23; Page 85, Lines 5 and 23; Page 86, Lines 18 and 22; Page 87, Line 2; Page 89, Line 23; Page 91, Lines 2 and 14 14; Page 93, Line 5; Page 94, Lines 14, 18 and 21; Page 95, Lines 7, 13 and 24; Page 96, Lines 6, 16 and 15 122; Page 97, Lines 2 and 14; Page 98, Line 10; Page 98, Line 25; Page 99, Line 13; Page 102, Line 21; Page 103, Lines 4 and 23; Page 104, Lines 4, 8 and 14; Page 109, ine 4; Page 110, Lines 2, 8 and 19; 17 Page 112, Line 10; Page 117, Lines 14 and 22; Page 18 118, Lines 5, 9 and 21. 19 I further certify that I am not a relative or employee or attorney or counsel of any of the parties, or relative or employee of such attorneys or counsel, or financially interested in 21 the action. WITNESS my hand and official seal at Kansas City, Jackson, Missouri, this 21st day of May, 23 24 RITA M. LUPERCIO, CCR Certified Court Reporter #218 25